



正歲精密工業股份有限公司

Cheng Uei Precision Industry Co., Ltd.

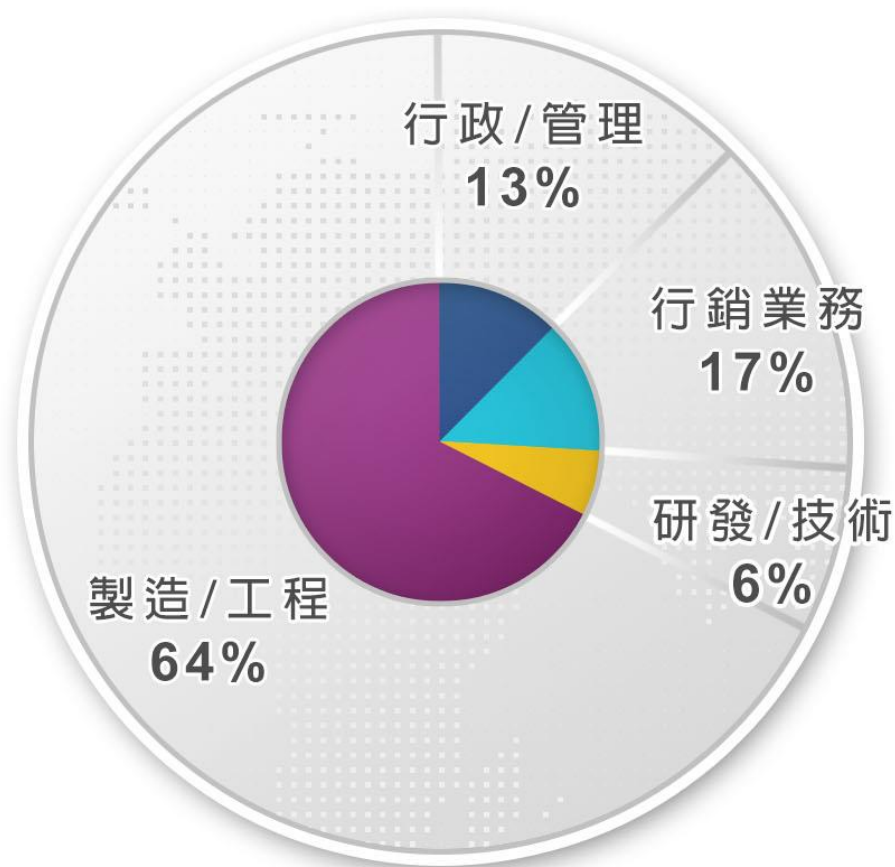
法人說明會

Investor Conference

2022年11月24日

基本資料

- 成立於1986年
- 台灣股票公開上市公司(1999年)
- 國際總部：台灣台北
- 全球約37,159名員工 (2022.11.04統計)



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Linking your future

全球據點



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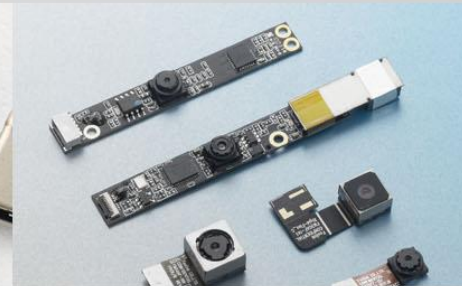
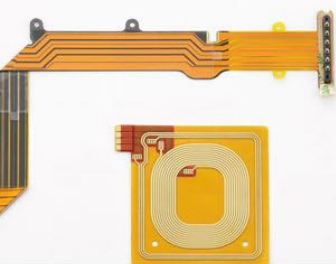


Linking your future

重點產品

零組件

連接器/ 軟板/ 軟硬結合板/ FPCBA/ 天線模組/ 藍牙模組/ Wifi模組/ 影像模組/ 3D影像模組/ 360度影像模組
熱感影像模組/ 電子控制單元 (ECU) / 電動車電池模組



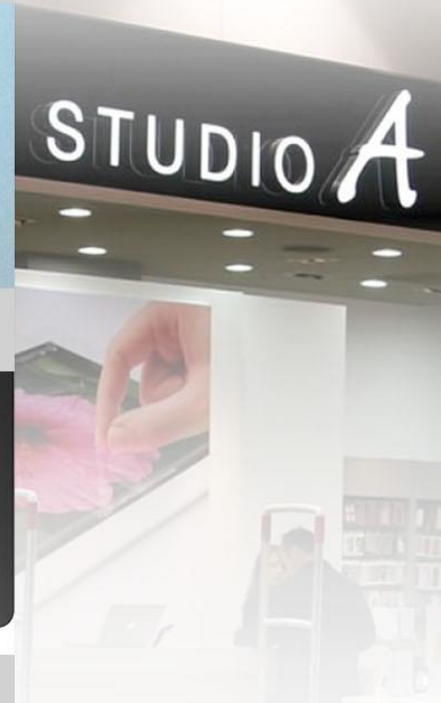
配件

高速連接線/ 藍芽耳機/ 頭戴式耳機/ 無線喇叭/ 藍芽接收器/ 藍牙音樂接收器/ SD讀卡機/ 遊戲機無線搖桿
藍芽滑鼠/ 觸控筆/ 運動感測器/ 電源轉換器/ 車用充電器/ 無線充電座/ 行動電源



系統產品

智慧型手錶/ 智慧型手環/ 空氣品質偵測器/ 自行車動力輔助控制單元



通路

STUDIO A

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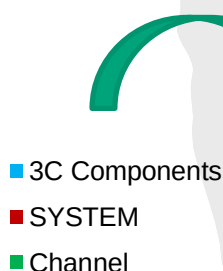
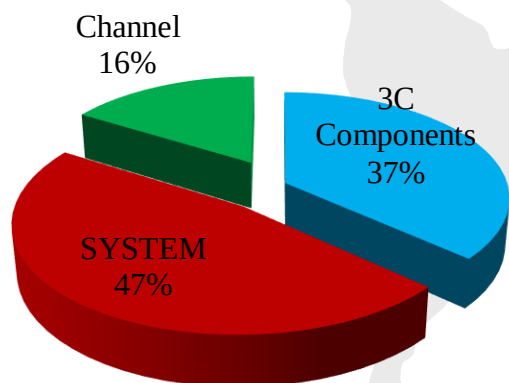
財務狀況報告 Financial status



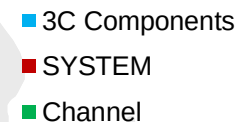
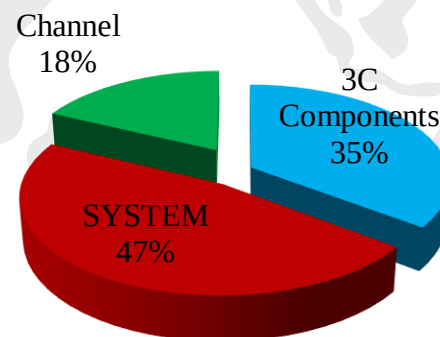
主要產品別營收 Segment information

ITEM	3C Components		System		Channel		Total	
	NT\$'000	%	NT\$'000	%	NT\$'000	%	NT\$'000	%
Jan.~Oct. 2022	26,866,591	35%	35,794,784	47%	13,629,394	18%	76,290,769	100%
Jan.~Oct. 2021	24,621,668	37%	31,814,364	47%	10,892,412	16%	67,328,444	100%
YoY %	9%		13%		25%		13%	

2021年1月~10月



2022年1月~10月



財務狀況報告Financial status



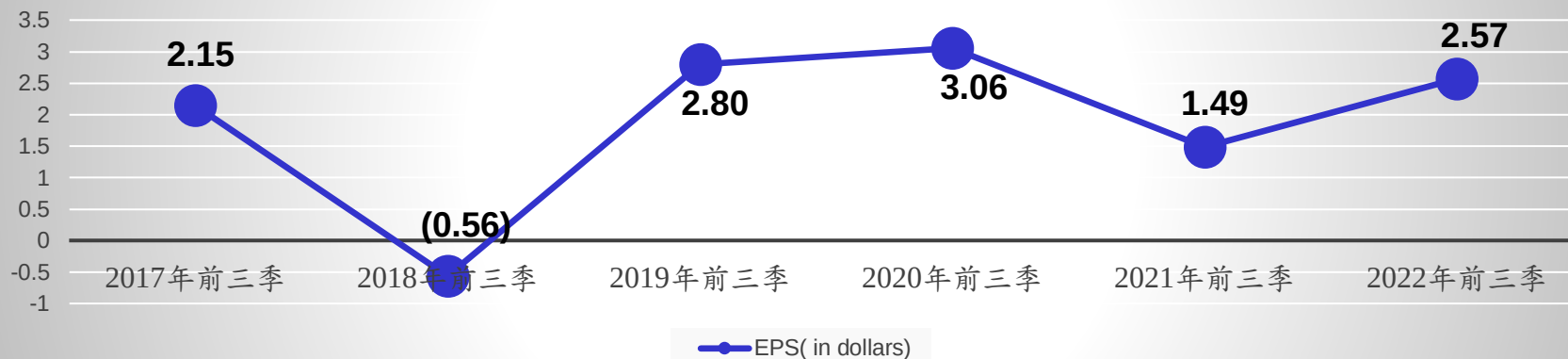
合併損益表CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Items	Jan.~Sep. 2022		Jan.~Sep. 2021		YoY
	NT\$'000	%	NT\$'000	%	%
營業收入 Operating revenue	66,200,653	100.0%	58,484,913	100.0%	13.2%
營業成本 Operating cost	(57,443,686)	86.8%	(51,790,150)	88.6%	
營業毛利 Gross Profit	8,756,967	13.2%	6,694,763	11.4%	30.8%
營業費用 Operating expenses	(6,328,857)	9.6%	(5,452,603)	9.3%	
營業利益 Operating income	2,428,110	3.7%	1,242,160	2.1%	95.5%
營業外收入及支出合計 Non-Operating income and expenses	88,923	0.1%	274,719	0.5%	-67.6%
所得稅費用 Income tax expenses	(855,340)	1.3%	(526,989)	0.9%	
歸屬母公司淨利 Net income	1,245,864	1.9%	721,556	1.2%	72.7%
每股盈餘(元) EPS (in dollars)	2.57		1.49		

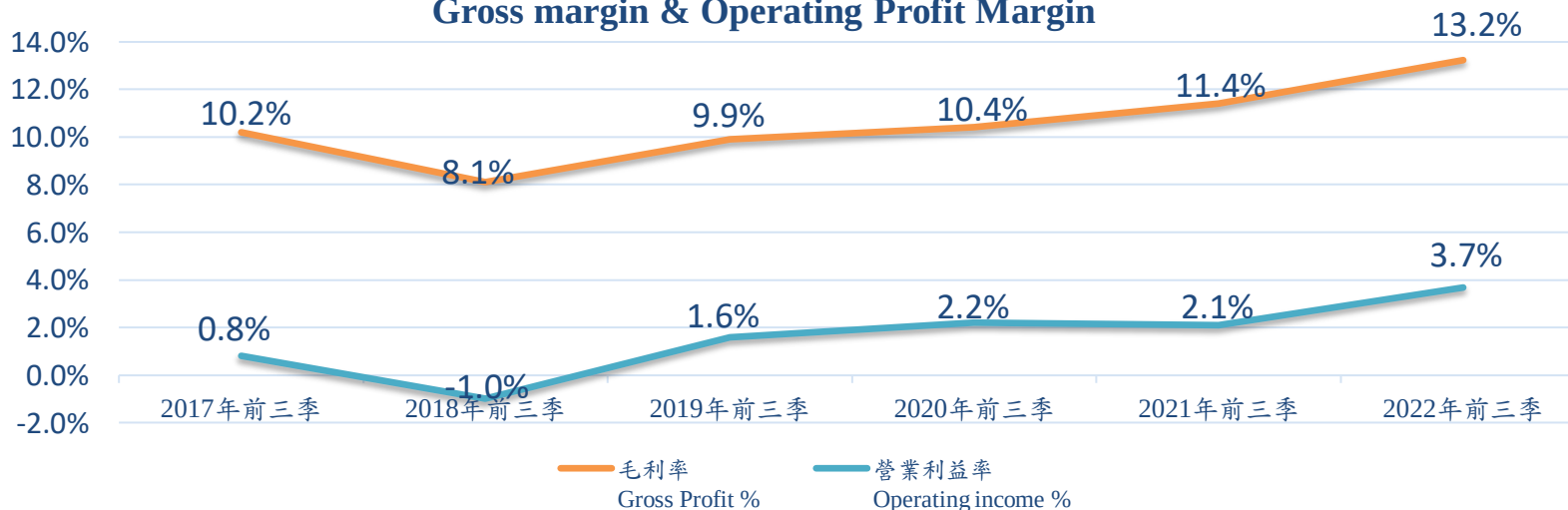
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EPS (in dollars)



營業毛利率及營業利益率趨勢 Gross margin & Operating Profit Margin



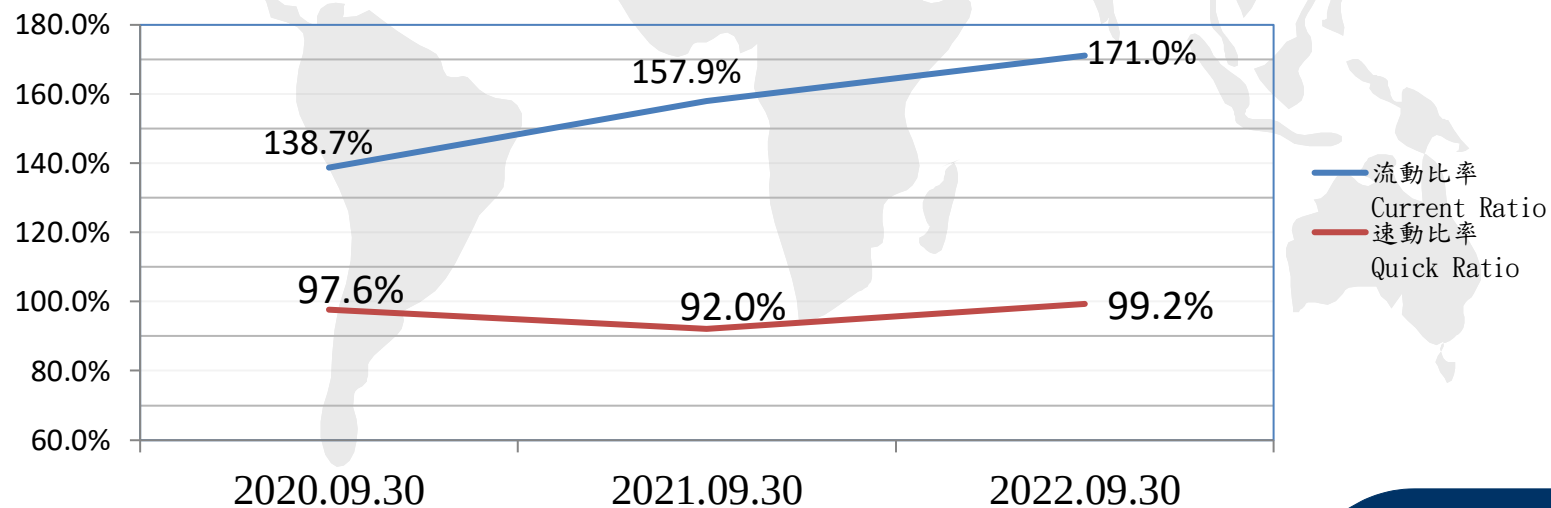
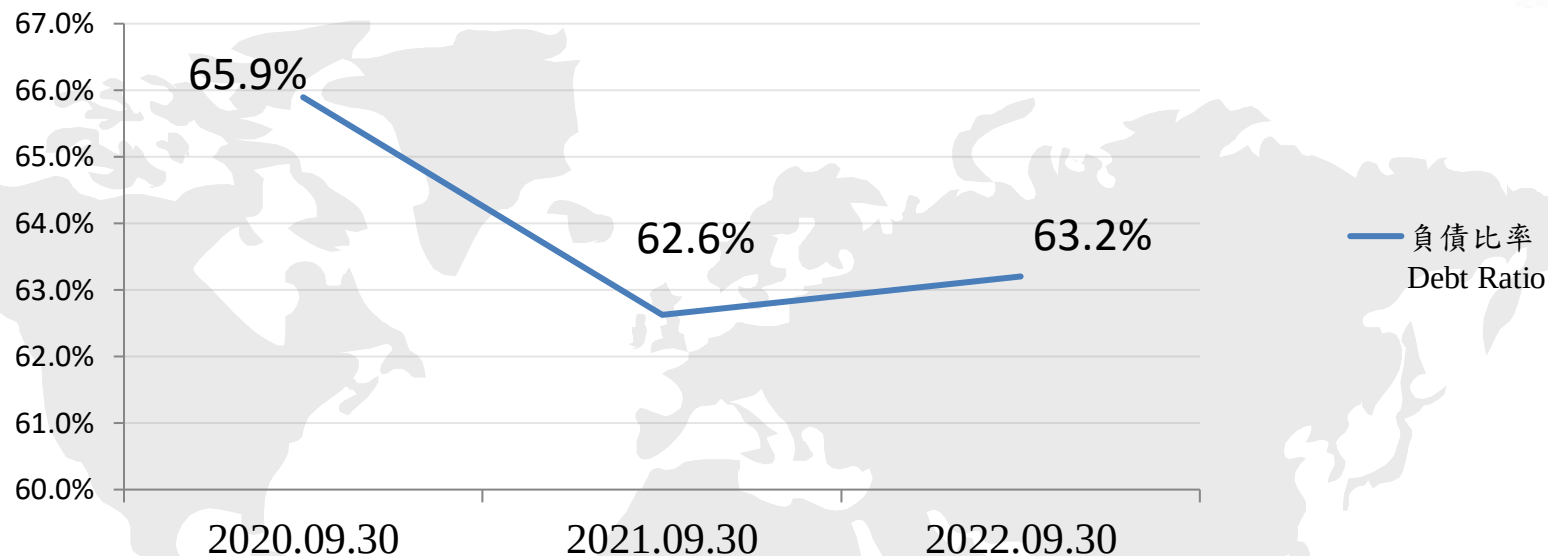
財務狀況報告Financial status



合併資產負債表 CONSOLIDATED BALANCE SHEETS

Items	September 30, 2022		September 30, 2021		September 30, 2020	
	NT\$'000	%	NT\$'000	%	NT\$'000	%
現金及約當現金 Cash and cash equivalents	9,808,814	10%	7,661,781	9%	12,679,244	15%
應收帳款 Accounts receivable	21,561,897	22%	14,941,987	18%	18,510,684	22%
存貨 Inventories	20,832,500	21%	16,766,999	21%	12,337,723	14%
預付款項 Prepayments	6,159,104	6%	3,232,480	4%	1,494,826	2%
流動資產合計 Total Current assets	64,312,373	65%	47,944,671	59%	46,713,177	55%
非流動資產合計 Total non-current assets	34,812,876	35%	33,371,740	41%	38,741,570	45%
資產總計 TOTAL ASSETS	99,125,249	100%	81,316,411	100%	85,454,747	100%
短期借款 Short-term borrowings	10,660,439	11%	7,909,967	10%	6,294,206	7%
應付帳款 Accounts payable	23,310,522	24%	18,764,918	23%	22,774,079	27%
流動負債合計 Total current liabilities	37,602,888	38%	30,369,839	37%	33,690,007	39%
應付公司債 Corporate bonds payable	6,581,418	7%	6,577,628	8%	6,573,891	8%
長期借款 Long-term borrowings	14,801,898	15%	11,020,850	14%	13,202,717	15%
非流動負債合計 Total non-current liabilities	25,050,606	25%	20,553,701	25%	22,618,559	26%
負債總計 TOTAL LIABILITIES	62,653,494	63%	50,923,540	63%	56,308,566	66%
權益合計 TOTAL EQUITY	36,471,755	37%	30,392,871	37%	29,146,181	34%
負債及權益總計 LIABILITIES AND EQUITY	99,125,249	100%	81,316,411	100%	85,454,747	100%

財務狀況報告Financial status





零組件產品

- 各類耳機、手機及低軌衛星之連接器及線纜產品
- NB、平板及智慧音箱用之電源供應器
- 電動車用之各項模組及零組件產品

系統產品

- 電競與遊戲機之搖桿、耳機及元宇宙相關產品
- 智慧筆、頭罩式耳機及個人穿戴裝置等產品
- 二輪電動車之組裝、充電站與儲能設備

通路產品

- 拓展企業及學校教育業務，延伸『生生平板』專案，持續擴大市佔率
- 加強會員服務及並提高行銷比重
- 獲Apple授權於網路平台銷售，搭配兩小時快送更貼近會員需求
- 受惠Apple 加速新品推出，市佔率提升對通路商整體營運有正向幫助

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簡報結束
Thank you