

正崴精密工業股份有限公司

Cheng Uei Precision Industry Co., Ltd.

法人說明會

Investor Conference

2024年11月21日



正歲越南佈局 -Foxlink in Vietnam

Location : Tan Thuan Export Processing Zone in HCM, Vietnam

Investment : Accumulated investment of US\$ 6.3 million

Floor space : rental factory 7,553.7m²

Product : Component Products(PCBA, Power Adapter, Cable Assembly)

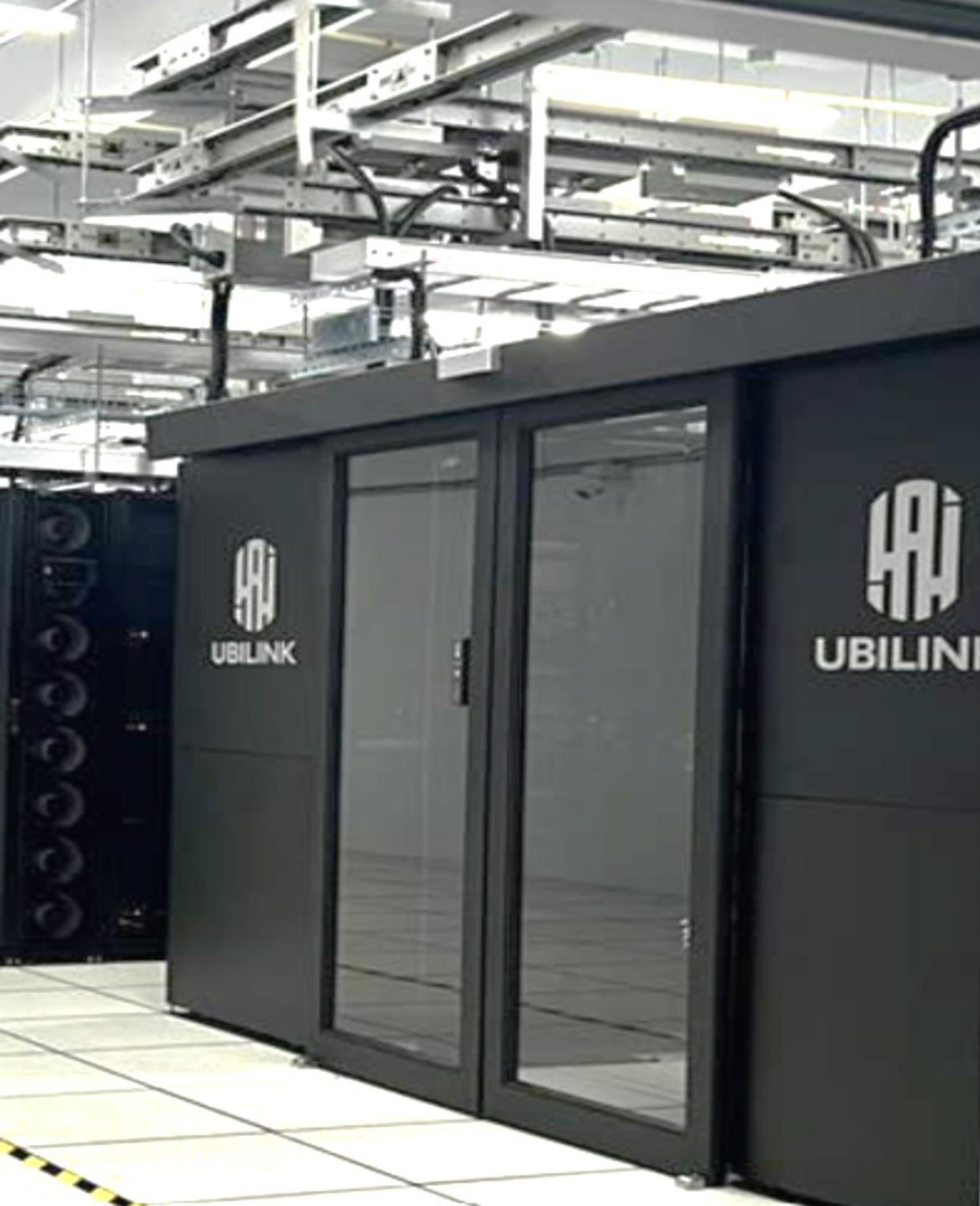


Location : Da Nang High-Tech Park in Da Nang City, Vietnam

Investment : Accumulated investment of US\$ 45 million

Floor space : Renal plus phase I self-built factory, total floor space 57,600m²

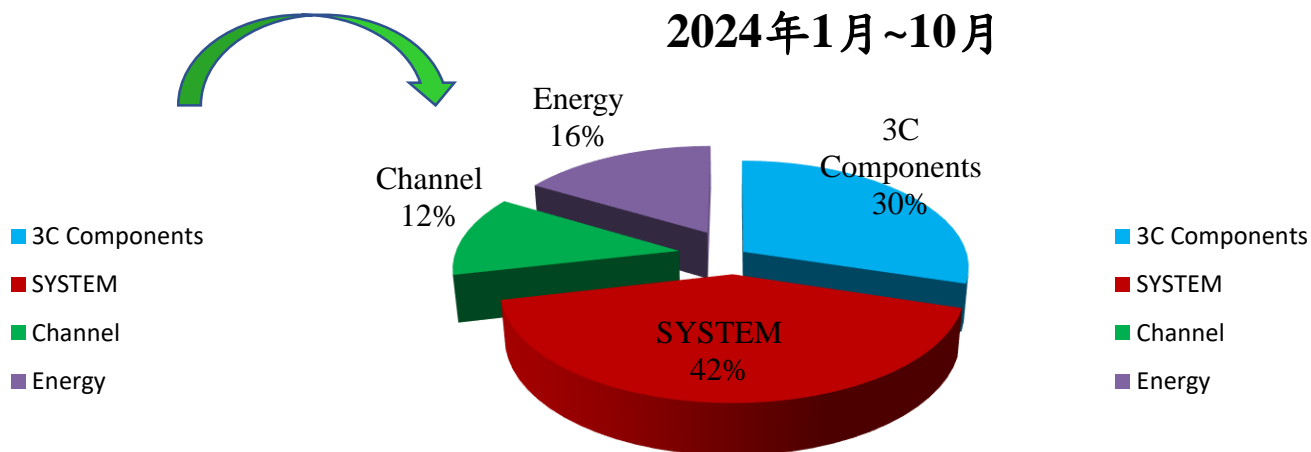
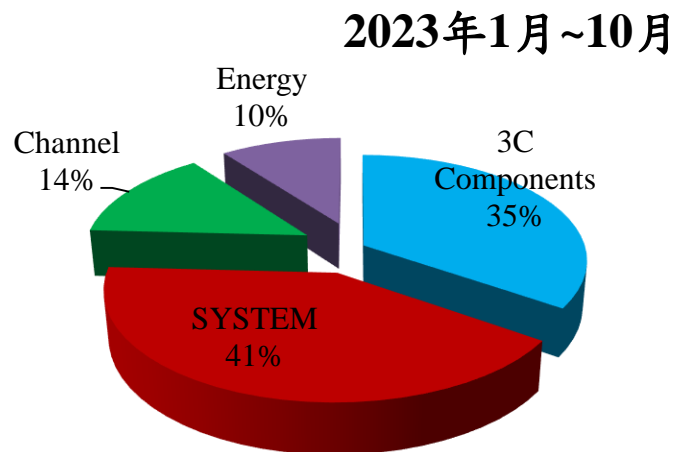
Product : Component Products(Connector, FPCB, Power Adapter)
System Products(Digital Pencil, Wireless Headset, High-Tech E-bike, Gaming Controller)



- Phase I : Invest NT\$2 billion in Foxlink Tucheng Minquan plant
- Build a supercomputing center with 128 servers and 1024 GPU (h100)
- Officially opened on 2024/11/14, the fastest built super computing center
- Ranked 31st among the top 500 supercomputers in the world
- Asia's first supercomputing center integrating green energy resources can supply green power according to customer needs and promote digital computing and sustainable development.

2024年1-10月主要產品別營收 Segment information

ITEM	3C Components		System		Channel		Energy		Total	
	NT\$'000	%	NT\$'000	%	NT\$'000	%	NT\$'000	%	NT\$'000	%
Jan.~Oct. 2024	23,084,378	30%	32,297,640	42%	9,471,103	12%	12,729,230	16%	77,582,351	100%
Jan.~Oct. 2023	24,480,978	35%	29,262,397	41%	9,905,955	14%	7,229,467	10%	70,878,797	100%
YoY %	-6%		10%		-4%		76%		9%	





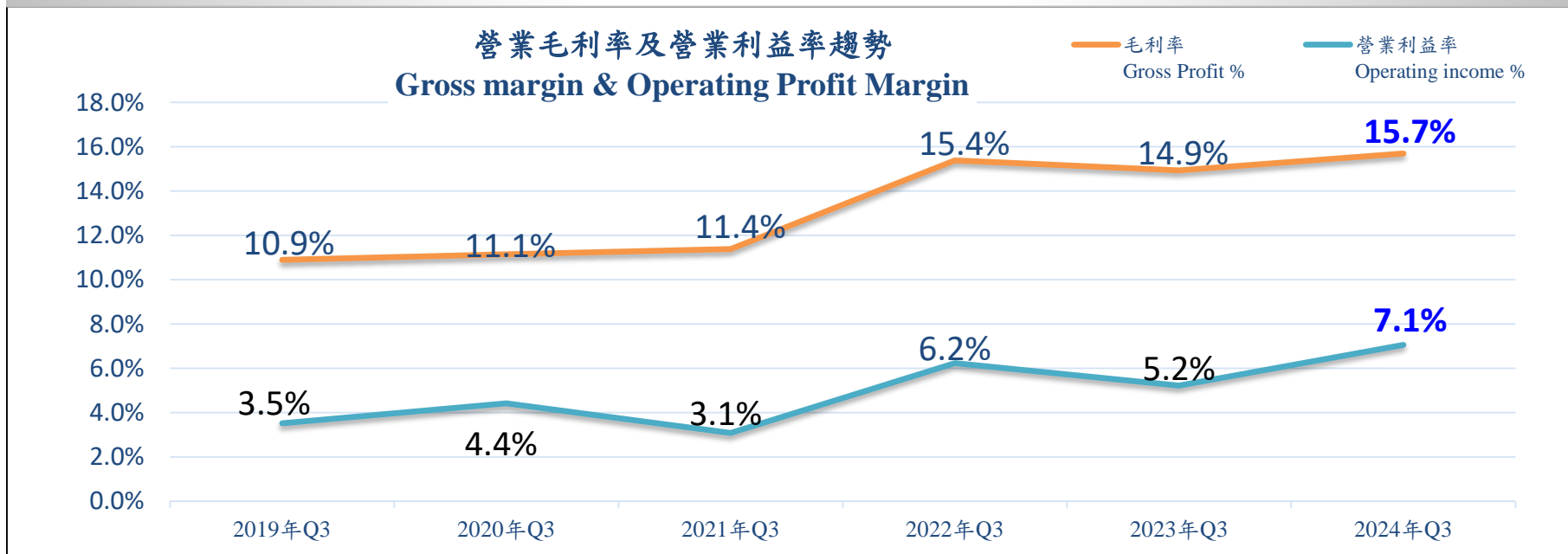
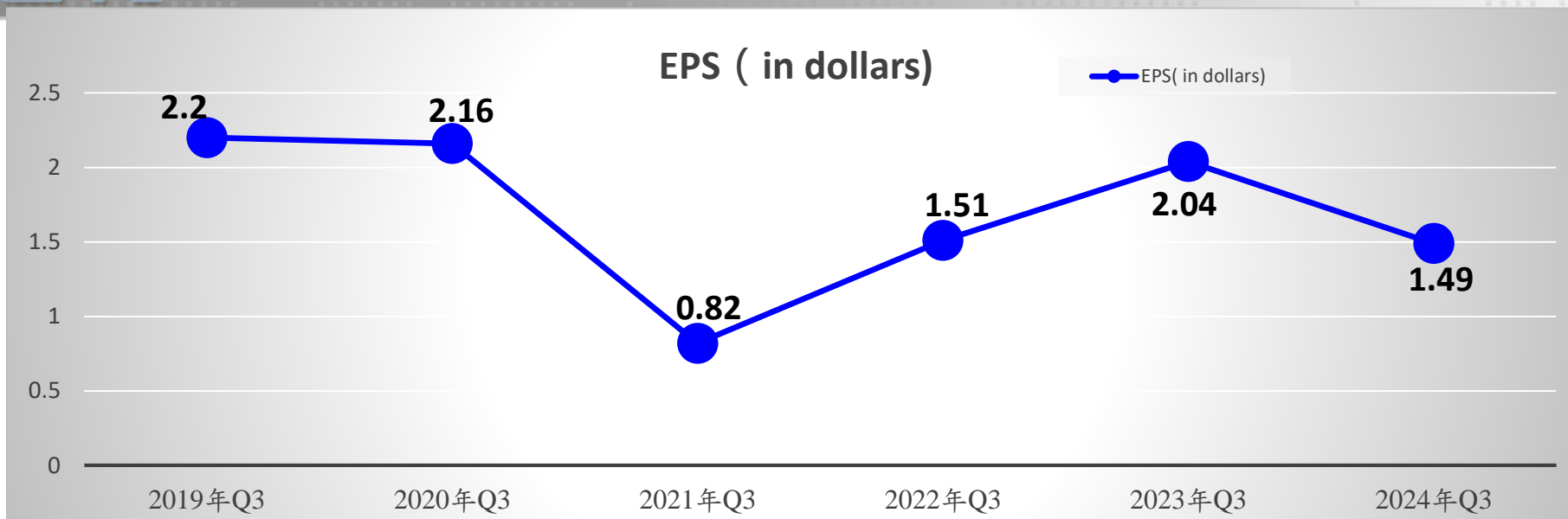
財務狀況報告Financial status

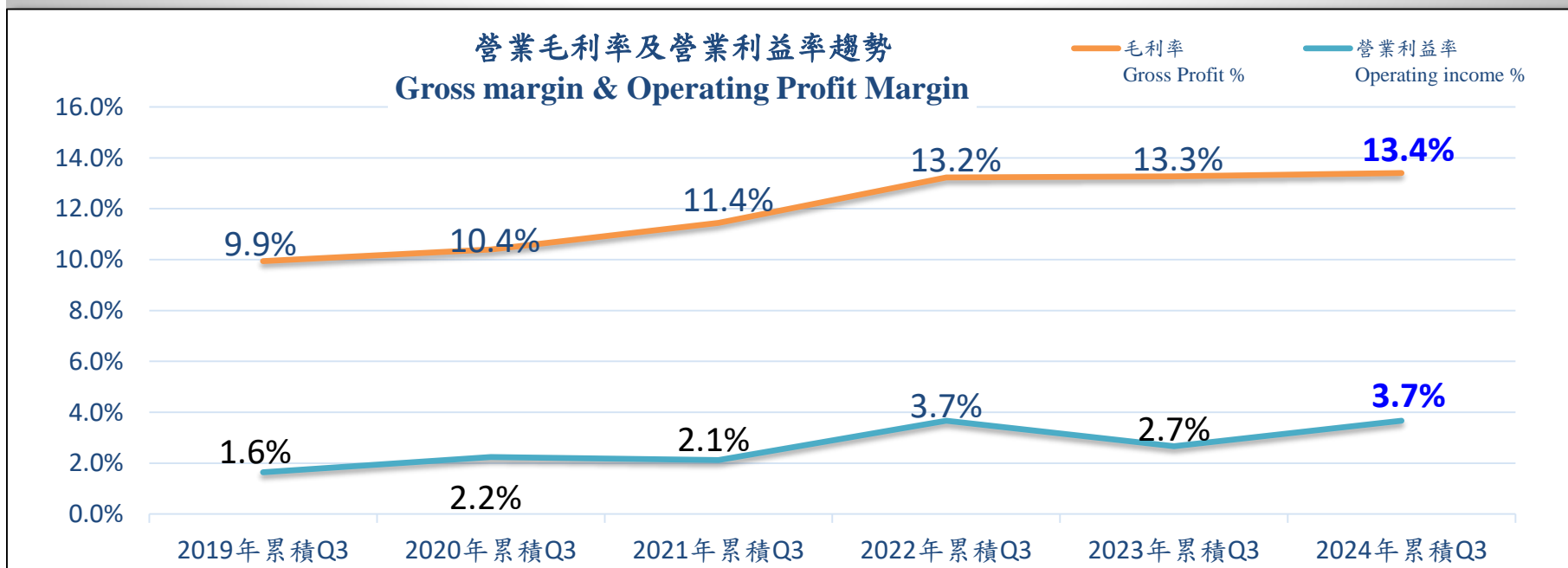
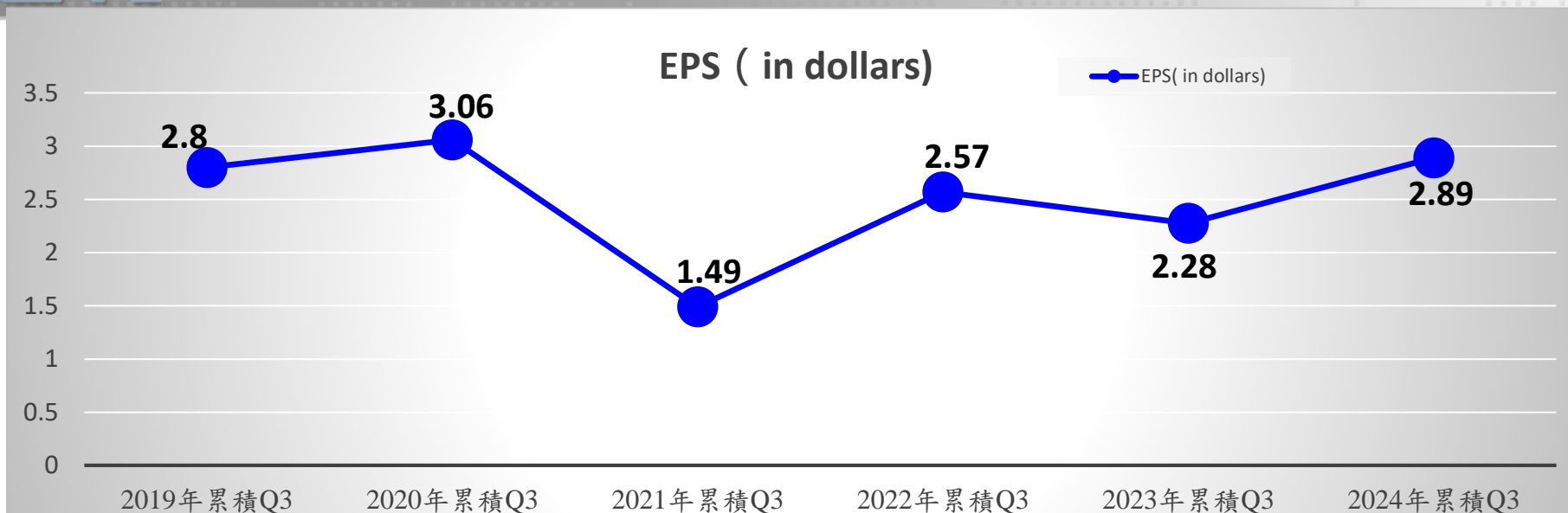
合併損益表CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Items	July~Sep. 2024		July~Sep. 2023		YoY
	NT\$'000	%	NT\$'000	%	%
營業收入 Operating revenue	24,831,164	100.0%	24,975,345	100.0%	-0.6%
營業成本 Operating cost	(20,934,288)	84.3%	(21,246,217)	85.1%	-1.5%
營業毛利 Gross Profit	3,896,876	15.7%	3,729,128	14.9%	4.5%
營業費用 Operating expenses	(2,145,619)	8.6%	(2,425,343)	9.7%	
營業利益 Operating income	1,751,257	7.1%	1,303,785	5.2%	34.3%
營業外收入及支出合計 Non-Operating income and expenses	(254,869)	-1.0%	266,429	1.1%	295.7%
所得稅費用 Income tax expenses	(474,380)	1.9%	(380,918)	1.5%	
歸屬母公司淨利 Net income	689,244	2.8%	951,224	3.8%	-27.5%
每股盈餘(元) EPS (in dollars)	1.49		2.04		

合併損益表CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Items	Jan.~Sep. 2024		Jan.~Sep. 2023		YoY
	NT\$'000	%	NT\$'000	%	%
營業收入 Operating revenue	65,263,336	100.0%	60,792,091	100.0%	7.4%
營業成本 Operating cost	(56,512,620)	86.6%	(52,724,884)	86.7%	7.2%
營業毛利 Gross Profit	8,750,716	13.4%	8,067,207	13.3%	8.5%
營業費用 Operating expenses	(6,356,044)	9.7%	(6,448,794)	10.6%	
營業利益 Operating income	2,394,672	3.7%	1,618,413	2.7%	48.0%
營業外收入及支出合計 Non-Operating income and expenses	603,682	0.9%	409,343	0.7%	52.5%
所得稅費用 Income tax expenses	(994,152)	1.5%	(646,810)	1.1%	
歸屬母公司淨利 Net income	1,339,152	2.1%	1,080,684	1.8%	23.9%
每股盈餘(元) EPS (in dollars)	2.89		2.28		



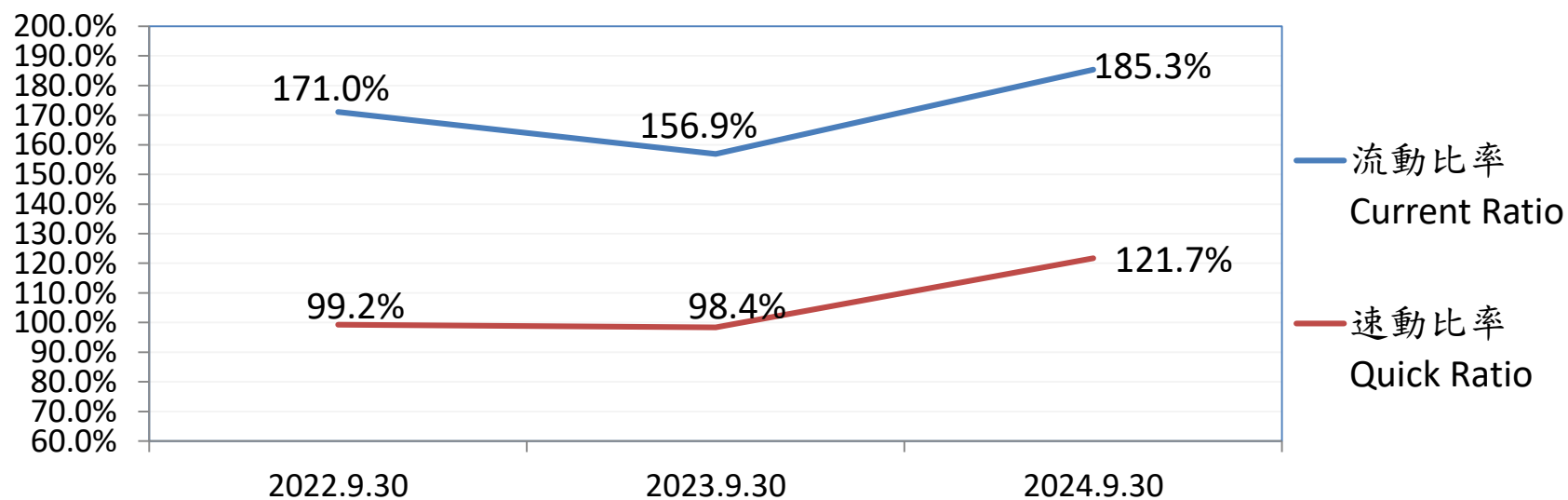
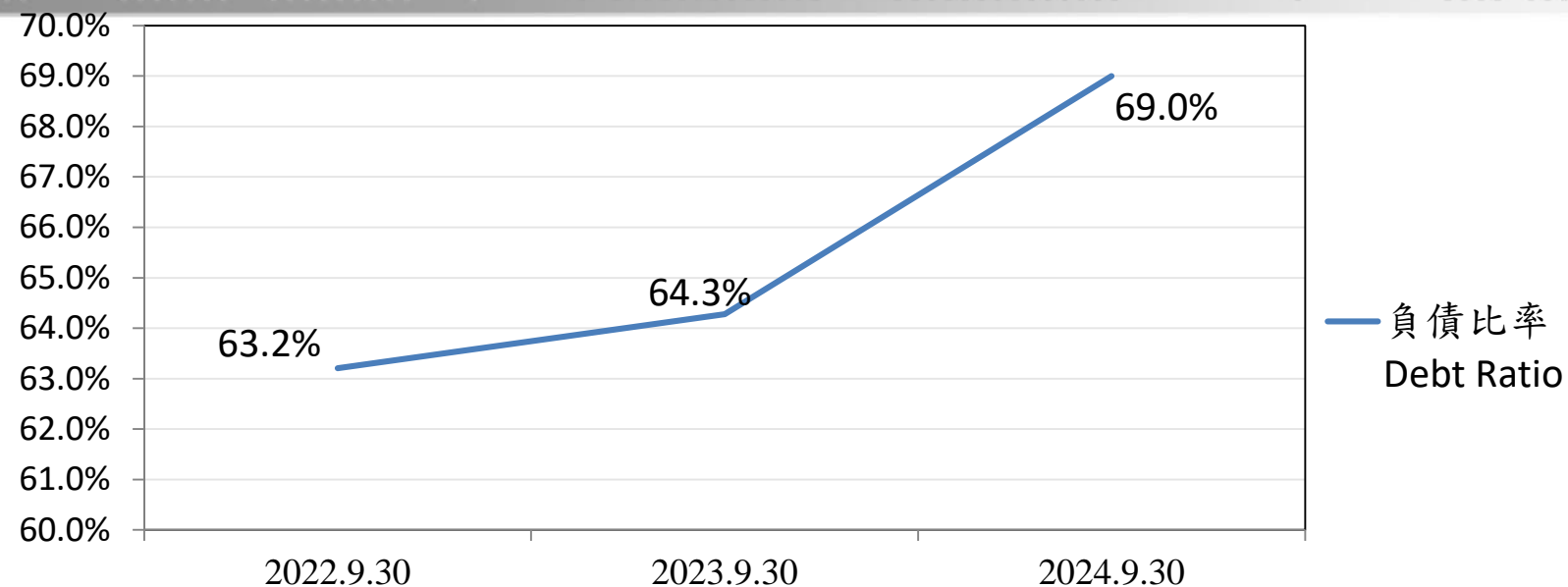




財務狀況報告 Financial status

合併資產負債表 CONSOLIDATED BALANCE SHEETS

Items	Sep.30, 2024		Sep.30, 2023		Sep.30, 2022	
	NT\$'000	%	NT\$'000	%	NT\$'000	%
現金及約當現金 Cash and cash equivalents	18,819,727	15%	11,960,880	12%	9,808,814	10%
應收帳款 Accounts receivable	17,567,834	14%	17,497,992	18%	21,561,897	22%
存貨 Inventories	14,441,099	11%	16,196,984	16%	20,832,500	21%
預付款項 Prepayments	12,753,874	10%	7,331,071	7%	6,159,104	6%
流動資產合計 Total Current assets	79,184,746	62%	63,156,628	64%	64,312,373	65%
非流動資產合計 Total non-current assets	48,874,729	38%	36,274,213	36%	34,812,876	35%
資產總計 TOTAL ASSETS	128,059,475	100%	99,430,841	100%	99,125,249	100%
短期借款 Short-term borrowings	7,371,811	6%	10,053,118	10%	10,660,439	11%
應付帳款 Accounts payable	23,779,556	19%	21,510,810	22%	23,310,522	24%
流動負債合計 Total current liabilities	42,723,412	33%	40,265,028	40%	37,602,888	38%
應付公司債 Corporate bonds payable	1,963,727	2%	3,590,725	4%	6,581,418	7%
長期借款 Long-term borrowings	38,652,097	30%	17,391,103	17%	14,801,898	15%
非流動負債合計 Total non-current liabilities	45,632,543	36%	23,646,026	24%	25,050,606	25%
負債總計 TOTAL LIABILITIES	88,355,955	69%	63,911,054	64%	62,653,494	63%
權益合計 TOTAL EQUITY	39,703,520	31%	35,519,787	36%	36,471,755	37%
負債及權益總計 LIABILITIES AND EQUITY	128,059,475	100%	99,430,841	100%	99,125,249	100%





3C Components

- AI PC/server high-speed data transmission cable.
- USB-C connector, cable, hub and power adapter for headset, mobile phone, NB and tablet computer.
- Connector and cable for low earth orbit satellite.
- Connector, flexible printed circuit and battery pack for electric vehicles, and battery backup power module for data center.

System Products

- AI vision system products.
- Controller and headset for e-sports and gaming consoles.
- Smart pencils, over-hear headphones and wearable devices.

Green Energy

- Foxwell Energy recognizes project revenue according to project progress on Taipower off-shore wind power phase II project.
- Foxwell Power is engaged in green power trading, energy storage products installment service and energy saving and carbon reduction projects.

Channel

- Apple intelligence is available in English and will be expanded to more languages to continue the iPhone sales boom and drive sales of other Apple products.
- Deepen collaboration with educational institutions to promote educational software and large screen products such as Goodnote, Quizzes, Padlet.

AI Computing Center

- Green AI Cloud computing service and related component products.

簡報結束
Thank you