



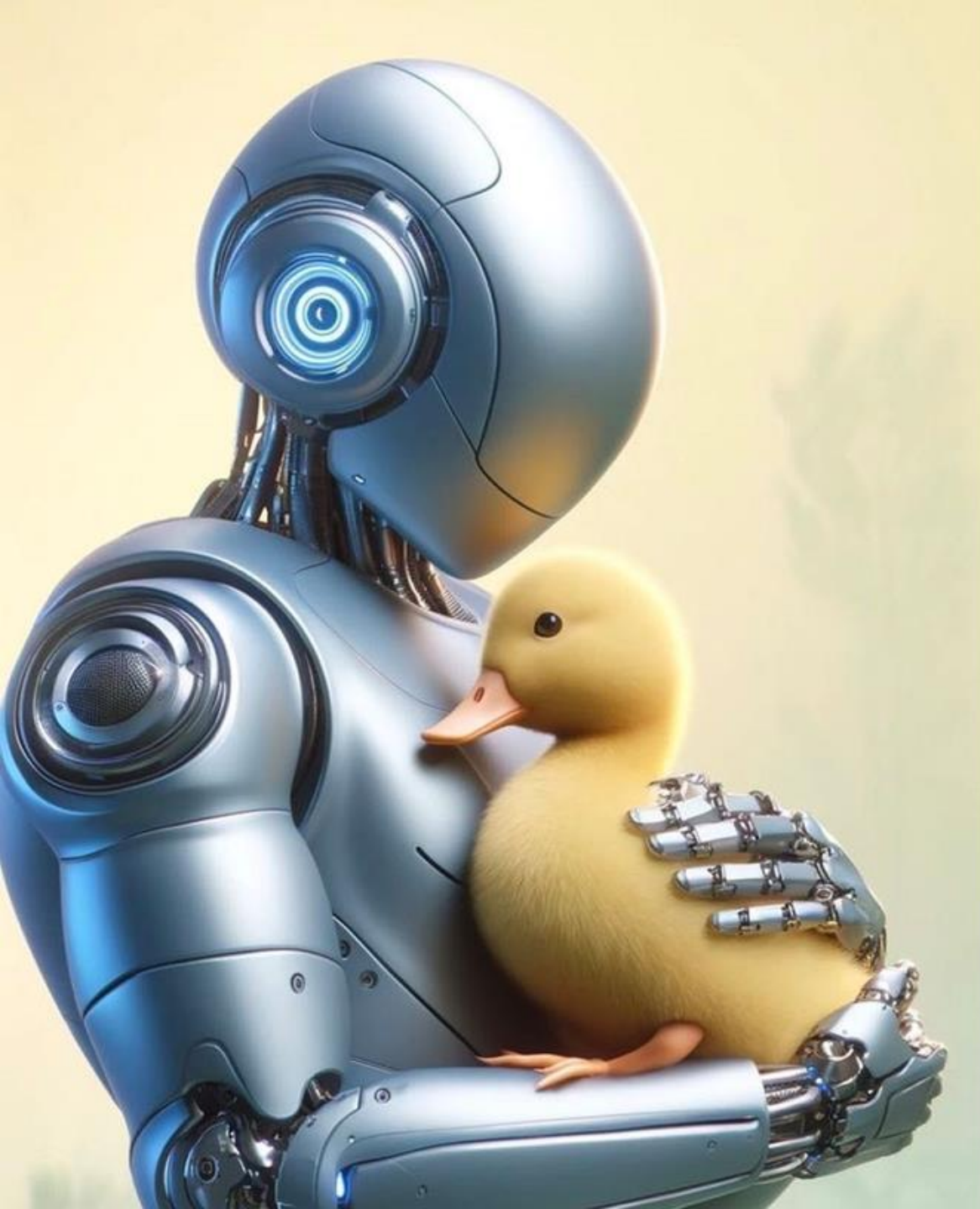
正崴精密工業股份有限公司

Cheng Uei Precision Industry Co., Ltd.

法人說明會

Investor Conference

2024年6月20日



AI Supercomputing Center

2024 JUN 20



- According to Synergy Research Group, global enterprises' total expenditure on cloud infrastructure will reach US\$270 billion in 2023, with an annual growth rate of approximately 20%. Gartner, another research institution, predicts that there will still be 20% growth in 2024, **mainly due to the rise of AI intelligent technology.**
- AWS plans to purchase a data center next to the Pennsylvania nuclear power plant in the USA to obtain 960 MW of power.

The cloud services market is large and continues to grow.



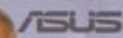
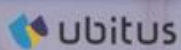
Cloud services are no longer dominated by Amazon, Microsoft, Google, and Meta. The main reason is that:

- Starting line reset. The generative AI boom is rapidly rising. **GPUs** and **electricity** have become advantages for virtual currency miners to transform into computing power leasing companies.
- AI sovereignty. Due to information security issues, governments and companies are unwilling to cooperate with overseas companies, but want to support **local cloud companies**.

**Emerging industries-GPU
computing power leasing company**

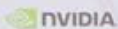
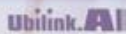
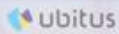
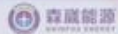
打造台灣 AI 革命運算基地

Creating Taiwan's Revolutionary AI Computing Hub



打造台灣 AI 革命運算基地

Creating Taiwan's Revolutionary AI Computing Hub



FOXLINK 41%

Electronics Manufacturing Expert



ubitus 49%

Cloud Service Expert



森崴能源 10%
SHINFOX ENERGY

Energy Management
Green Power Expert

Experts from three fields cooperate to invest in the construction of UbiLink Supercomputing Center



- Phase I. Invest NT\$2 billion to build a supercomputing center with 128 servers and 1024 GPU (h100) at Tucheng Minquan Factory. In the fourth quarter of 2024, it will be put into operation and will be the largest AI computing center in Taiwan.
- Mid-term. Decentralized supercomputing center. Invest in GB200 supercomputing center.
- Long-term. Develop in stages according to needs and develop supercomputing centers with its own power supply.

UbiLink Ai Green Energy Supercomputing Center Project

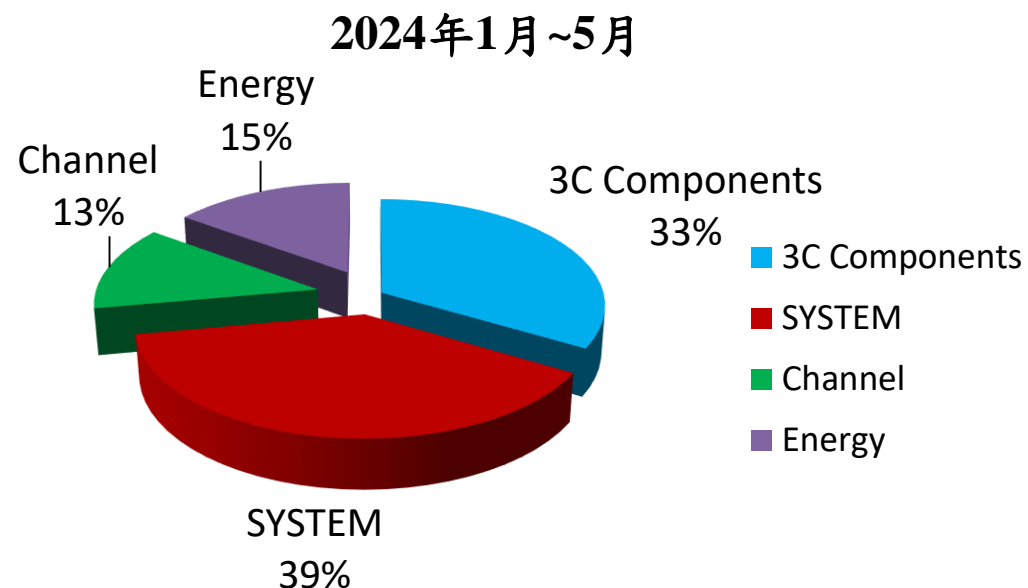
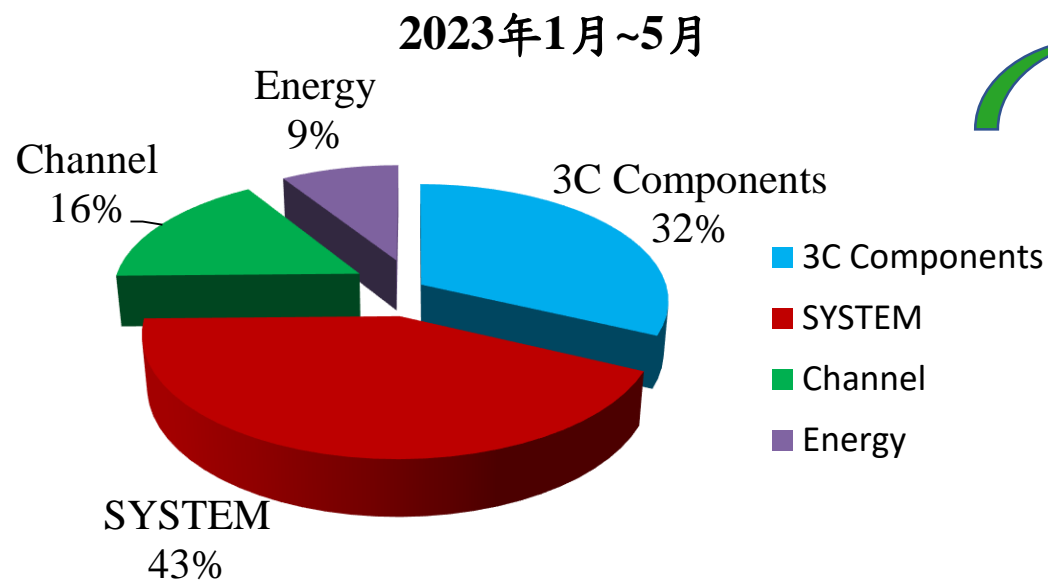


- The computing power is doubled compared to the taipei-1 set up by NVidia in Taiwan.
- Foxlink Group holds a majority stake of 51%.
- Shinfox Energy ensures stable power supply, meets customers' green power needs, and provides various energy-saving solutions.
- Ubitus is responsible for the operation of the AI computing center. There are two business models, one is like public cloud, which provides computing power rental, and the other is Open Ai, which provides subscription-based cloud services and large language model.
- The financial and medical industries all have cloud service needs, and they require local clouds. Their important information cannot be placed in foreign data centers. They must be placed in Taiwan.
- Media, entertainment and manufacturing industries have huge demand for AI applications. AI hardware will only be seen when AI is implemented in robots in the future.
- AI hardware will be implemented in factories, security, education, etc. The application scope will become wider and wider.
- The goal is to build AI computing base with the latest GB200 in Taiwan, so that Taiwan's computing power will dominate Asia.

UbiLink Ai Green Energy Supercomputing Center Project

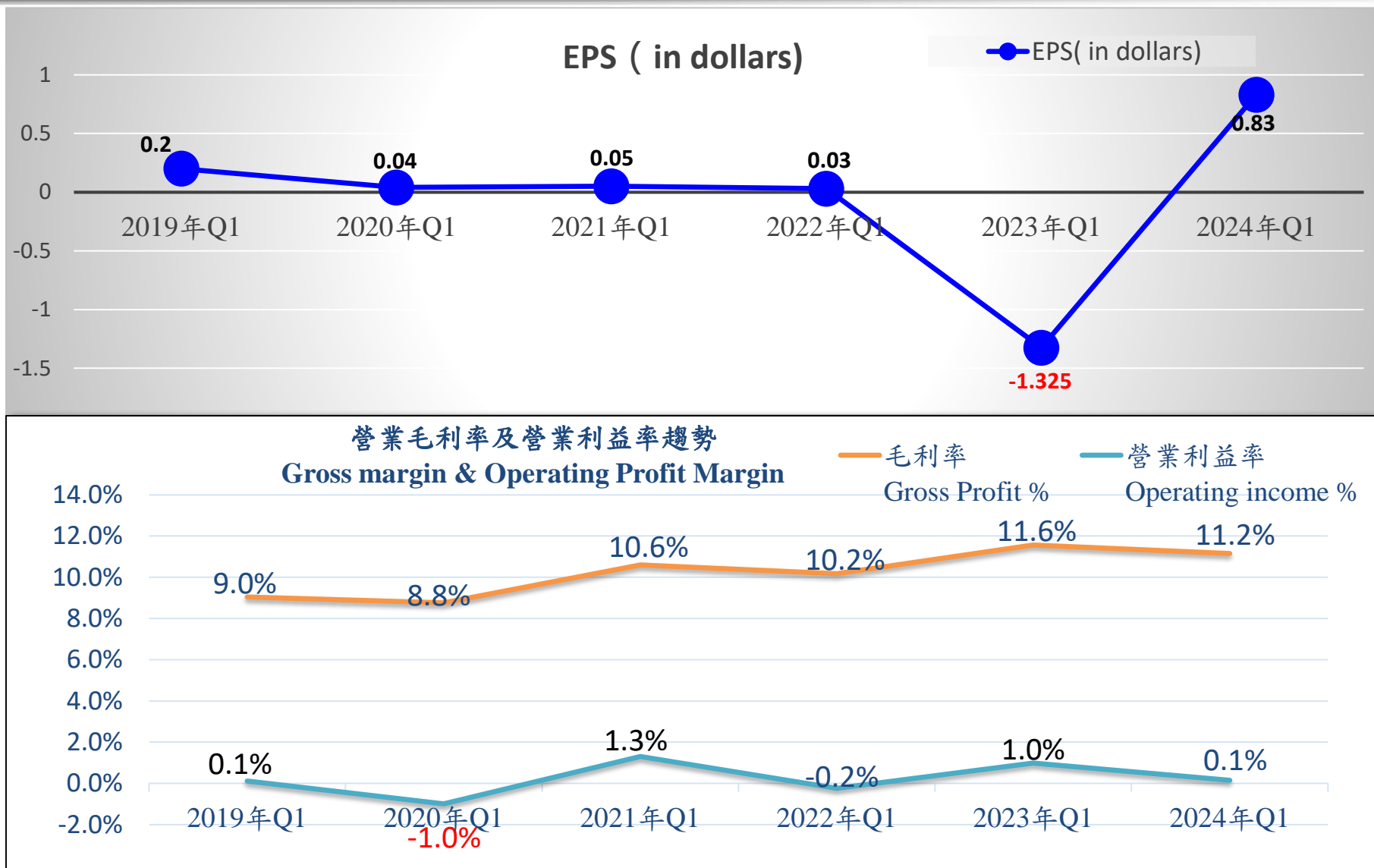
2024年1-5月主要產品別營收 Segment information

ITEM	3C Components		System		Channel		Energy		Total	
	NT\$'000	%	NT\$'000	%	NT\$'000	%	NT\$'000	%	NT\$'000	%
Jan.~May 2024	11,131,029	33%	12,895,554	39%	4,304,061	13%	4,978,051	15%	33,308,695	100%
Jan.~May 2023	9,668,927	32%	12,945,945	43%	4,938,765	16%	2,715,581	9%	30,269,218	100%
YoY %	15%		0%		-13%		83%		10%	



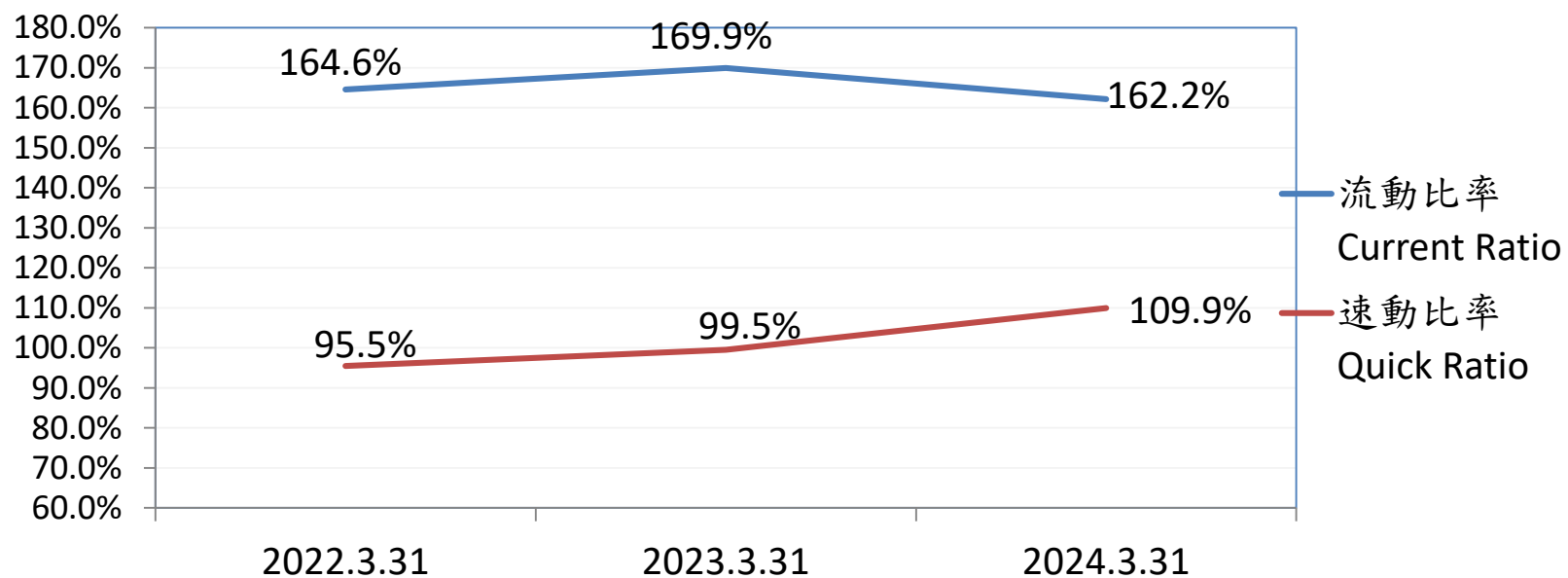
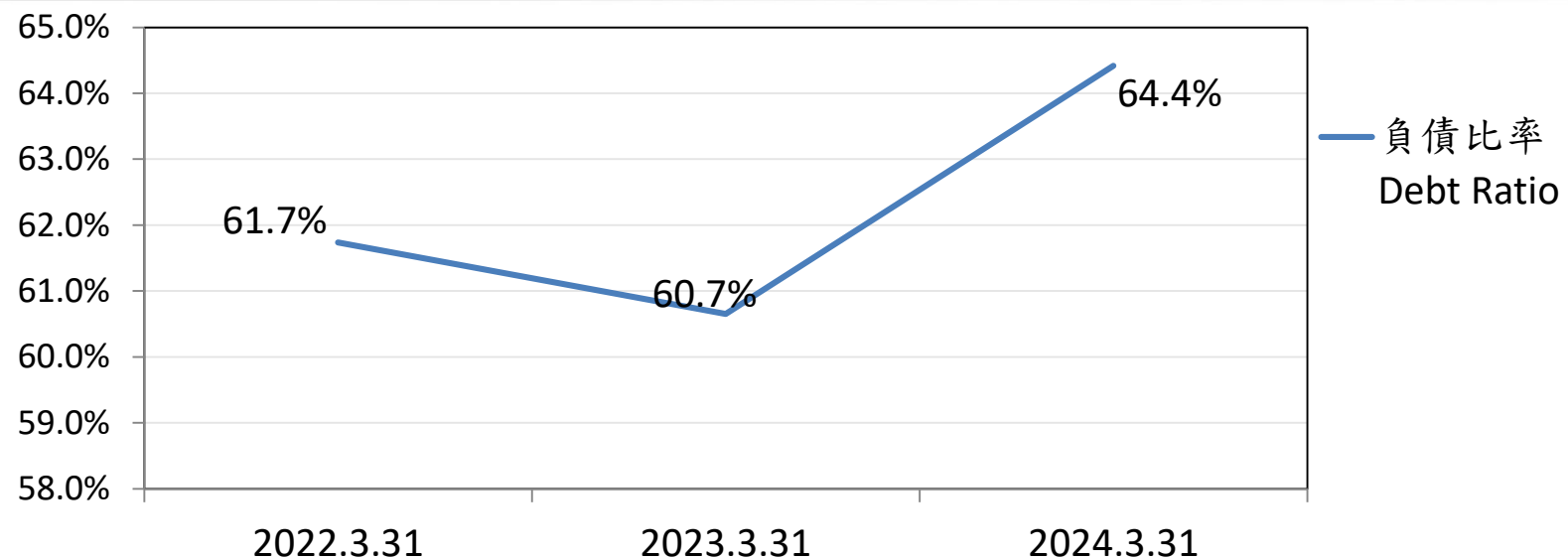
合併損益表CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Items	Jan.~Mar. 2024		Jan.~Mar. 2023		YoY
	NT\$'000	%	NT\$'000	%	%
營業收入 Operating revenue	18,981,931	100.0%	18,631,593	100.0%	1.9%
營業成本 Operating cost	(16,864,814)	88.8%	(16,476,096)	88.4%	2.4%
營業毛利 Gross Profit	2,117,117	11.2%	2,155,497	11.6%	-1.8%
營業費用 Operating expenses	(2,090,012)	11.0%	(1,972,255)	10.6%	
營業利益 Operating income	27,105	0.1%	183,242	1.0%	-85.2%
營業外收入及支出合計 Non-Operating income and expenses	648,560	3.4%	(708,306)	-3.8%	291.6%
所得稅費用 Income tax expenses	(147,698)	0.8%	(72,962)	0.4%	
歸屬母公司淨利 Net income	1,275,531	6.7%	(689,406)	-3.7%	385.0%
每股盈餘(元) EPS (in dollars)	0.83		(1.32)		



合併資產負債表 CONSOLIDATED BALANCE SHEETS

Items	Mar.31, 2024		Mar.31, 2023		Mar.31, 2022	
	NT\$'000	%	NT\$'000	%	NT\$'000	%
現金及約當現金 Cash and cash equivalents	16,503,139	16%	11,371,960	13%	9,201,055	11%
應收帳款 Accounts receivable	13,162,330	13%	11,927,171	14%	12,838,749	15%
存貨 Inventories	12,979,359	12%	15,320,958	17%	16,876,440	20%
預付款項 Prepayments	8,379,030	8%	6,179,830	7%	4,473,753	5%
流動資產合計 Total Current assets	66,307,273	63%	51,876,963	59%	50,864,212	60%
非流動資產合計 Total non-current assets	38,157,483	37%	35,841,275	41%	34,010,085	40%
資產總計 TOTAL ASSETS	104,464,756	100%	87,718,238	100%	84,874,297	100%
短期借款 Short-term borrowings	13,715,543	13%	8,784,124	10%	10,197,706	12%
應付帳款 Accounts payable	17,956,576	17%	16,438,443	19%	17,722,977	21%
流動負債合計 Total current liabilities	40,889,506	39%	30,532,826	35%	30,910,313	36%
應付公司債 Corporate bonds payable	5,945,231	6%	6,583,280	8%	6,579,516	8%
長期借款 Long-term borrowings	16,889,811	16%	13,488,295	15%	11,457,239	13%
非流動負債合計 Total non-current liabilities	26,404,742	25%	22,669,085	26%	21,488,210	25%
負債總計 TOTAL LIABILITIES	67,294,248	64%	53,201,911	61%	52,398,523	62%
權益合計 TOTAL EQUITY	37,170,508	36%	34,516,327	39%	32,475,774	38%
負債及權益總計 LIABILITIES AND EQUITY	104,464,756	100%	87,718,238	100%	84,874,297	100%





3C Components

- AI PC/server high-speed data transmission cable.
- USB-C connector, cable, hub and power adapter for headset, mobile phone, NB and tablet computer.
- Connector and cable for low earth orbit satellite
- Connector, flexible printed circuit, battery pack and modules for electric vehicles

System Products

- AI vision system products.
- Controller and headset for e-sports and gaming consoles.
- Smart pencils, over-hear headphones and wearable devices.

Green Energy

- Foxwell Energy recognizes project revenue according to project progress on Taipower off-shore wind power phase II project.
- Foxwell Power is engaged in green power trading, energy storage products installment service and energy saving and carbon reduction projects.

Channel

- In addition to hardware products, we also offer a diversified range of products such as Arpedia, providing customers with a richer selection of options.
- Deepen collaboration with educational institutions to promote educational software and large screen products such as Goodnote, Quizzes, Padlet.

AI Computing Center

- Green AI Cloud computing service.

簡報結束
Thank you