



正崴精密工業股份有限公司

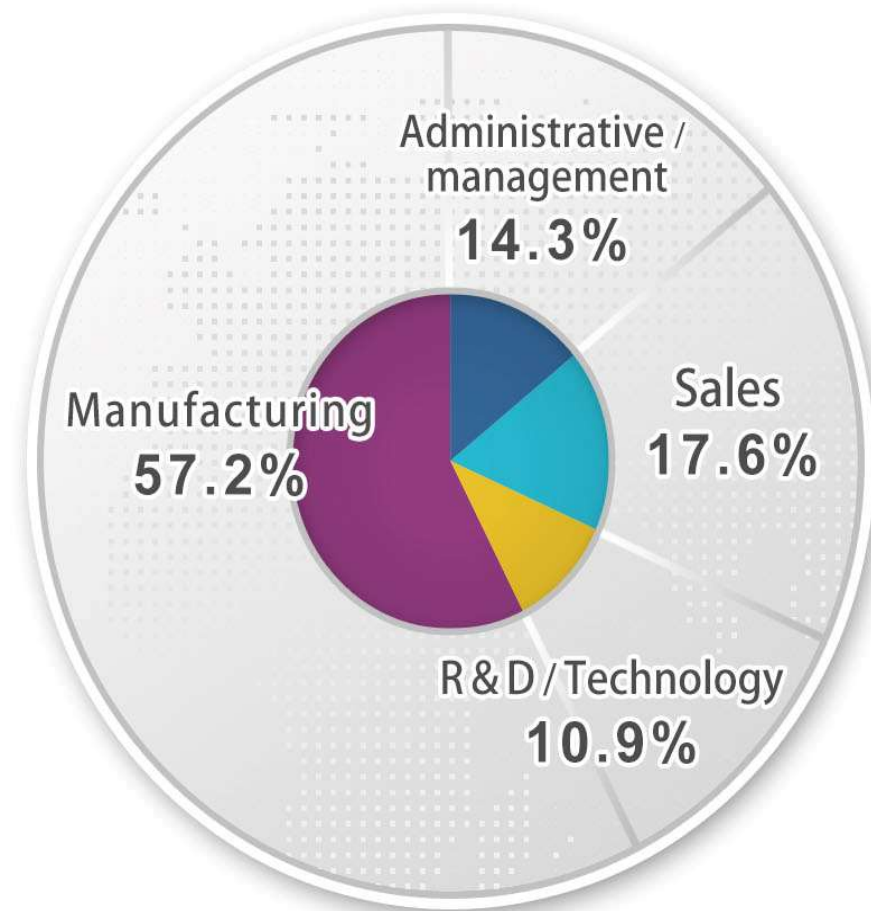
Cheng Uei Precision Industry Co., Ltd.

法人說明會 *Investor Conference*

2023年11月23日

Fast Facts

- Established in 1986
- Public company listed on TSEC since 1999
- Headquarters in Tucheng District,
New Taipei City, Taiwan
- 37,315 employees worldwide (updated: 2023.10.31)





Our strong foundation in core capabilities of tooling, injection molding, secondary operation, SMT, FATP and automation help our customers to accelerate time to market throughout the value chain.



We provide a vertically integrated one stop shop solution for Optical, Mechanical, Electrical, RF, Acoustic, Material and Software services.



We have a successful track record in delivering high quality product at scale for industry leaders in different fields such as communication system, consumer electronics accessories, cables and connectors, computer and retail channel.



Worldwide Locations

TAIWAN



Headquarters



DU Plant



Dingpu RD Center



SHINFOX GAS (Yilan)



Minqan Plant



Foxwell Power (Tu Cheng)



Taichung Office



SHIH FONG (Hualien)



Hsinchu RD Center



Taichung Science Park Branch

CHINA



Fuqiang Plant (Dongkeng)



Fudong Plant (Dongkeng)



Kunshan Plant



Xuzhou-Foxlink



Xuzhou-CEBU Plant



Xuzhou-Connector Plant



Xuzhou-Mold Plant



GLORY Yancheng



GLORY Yancheng

MYANMAR



Myanmar Plant (Yangon)

VIETNAM



Vietnam (Ho Chi Minh City)

INDIA



Tirupati



Chennai



Noida

U.S.A



LA



San Jose



Seattle



Arizona



Introduction of Foxlink Business Groups

President
Eric Huang



CBG

Executive Assistant
to Chairman
Freddy Kuo



ABG

President
James Lee



CSBG

President
Julius Chu



OIBG



iPhone connector



iPhone cable



Card reader



Pencil



Headset



Controller



Headset



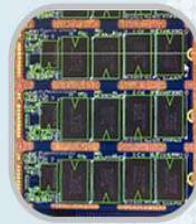
Airpods connector



FPC



Battery Pack



SSD PCBA



Power



Wearable device



Camera Module



Mouse



Introduction of Foxlink Business Groups

President
Eric Huang



CBG

Executive Assistant
to Chairman
Freddy Kuo



ABG

President
James Lee



CSBG

President
Julius Chu



OIBG



Automotive Ethernet transmission technology

Automated precision manufacturing

Precision electroplating process

Eco-friendly printed circuit technology

Type-C cable

High-speed transmission cable technology

Automated precision manufacturing

Third-generation semiconductor high power product

Digital power technology

Force-sensing smart pencil technology

Energy storage system technology

Automated precision manufacturing

ANC e-Sport headset technology

Bluetooth broadband audio measurement technology

Near eye display technology for AR/VR

Handheld games console technology





Automated precision manufacturing



STUDIO A Stores

TAIWAN	JINGCHENG	METROPLAZA
Shilin	RAINBOW3C	Olympian city
Breeze	FENG YUAN	Mikiki
Miramar	Lihpao	Tuen Mun
Takashimaya	AU Store	Tusen Wan
XIMEN	THU Store	Moko
Apollo	FCU Store	Yuen Long
CCU Store	NCHU Store	
NCCU Store	NTCU Store	Macao
Honhui Plaza	Yunlin	Venetian
Banqiao	NCYU Store	
BANQIAO ESLITE	NCKU Store	SOUTH KOREA
Yonghe	Tayi Road	COEX
NTPU Store	Showtime Live	DAEGU
TKU Store	KHH 262	JUNG DONG
FJCU Store	KHH TALEE	MOKDONG
YES!LIFE	Dream Mall	ULSAN
NTOU Store	SanDuo	D-CUBE CITY
HUALIEN	NKNU Store	CHUNG CHEONG
LUODONG		APGUJEONG
Metrowalk	CHINA	TRADECENTER
TaiMall	INTIME PLAZA	ILSAN
Tonlin	COSMO CITY	SHINCHON
NCU Store	JINYING	CHEONHO
HSINCHU FE21	INJOY	GEOJE
GUANGFU	Jinghuacheng	SONGDO
ZHONGZHENG	KUNSHAN	DAEJEON
NTHU Store	APR	Namyangju
FE21 Zhubei	ASP	Yeouido
Shang Shun		PANGYO
Splendor	HONGKONG	MARIO
ZHONG KE	Shatin	

► Stores

	Taiwan	Korea	China	HK
 APR	23 stores	5 stores	7 stores	8 stores
 AAR	10 stores	14 stores		1 store
 ASP	9 stores		1 store	
 Straight A	17 stores			



FIT

Products :
 Multifunction scanner 、
 Automatic Document Feeder 、
 MFP 、
 Automated Optical Inspection 、
 System integration solution 、
 Image Processing solution



Glorytek

Products :
 3C components 、
 Optical components
 (optical lens) 、
 Optical communication
 components
 (optical connector)



PQI

Products :
 MagSafe wireless charger 、
 USB-C accessory 、
 Apple accessory 、
 charger 、 bluetooth headset 、
 power bank 、 cable & hub



Shinfox Energy

Products :
 Solar power 、 wind power 、
 hydroelectric power 、
 gas-fired power 、
 energy storage 、
 green power trading 、
 EPC for renewable energy



Studio A

Apple Premium Retailer

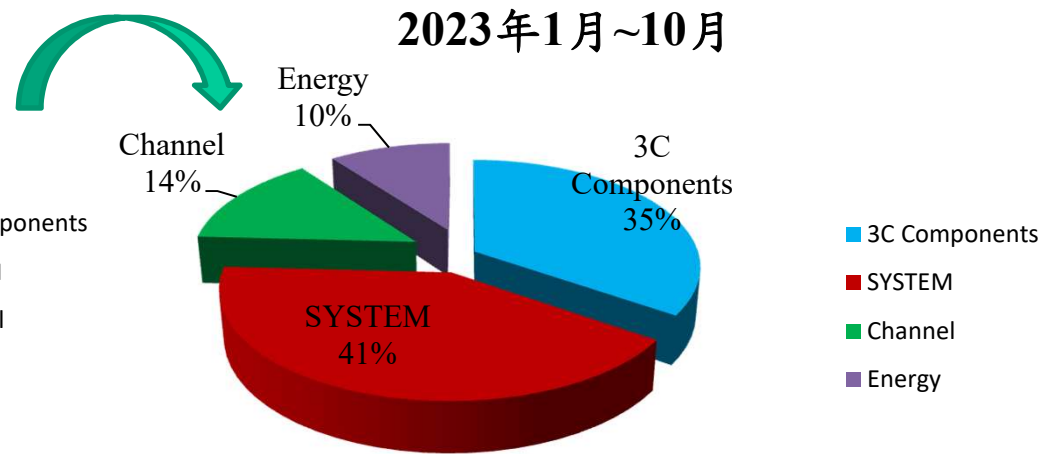
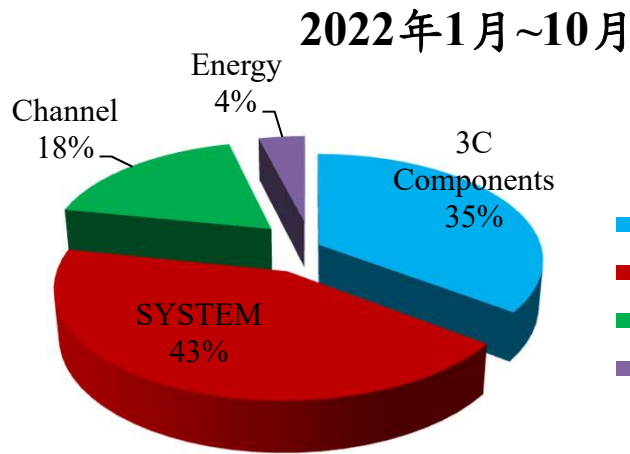




財務狀況報告 Financial status

2023年1-10月主要產品別營收 Segment information

ITEM	3C Components		System		Channel		Energy		Total	
	NT\$'000	%	NT\$'000	%	NT\$'000	%	NT\$'000	%	NT\$'000	%
Jan.~ Oct. 2023	24,480,978	35%	29,262,397	41%	9,905,955	14%	7,229,467	10%	70,878,797	100%
Jan.~ Oct. 2022	26,866,591	35%	32,810,595	43%	13,629,394	18%	2,984,189	4%	76,290,769	100%
YoY %	-9%		-11%		-27%		142%		-7%	





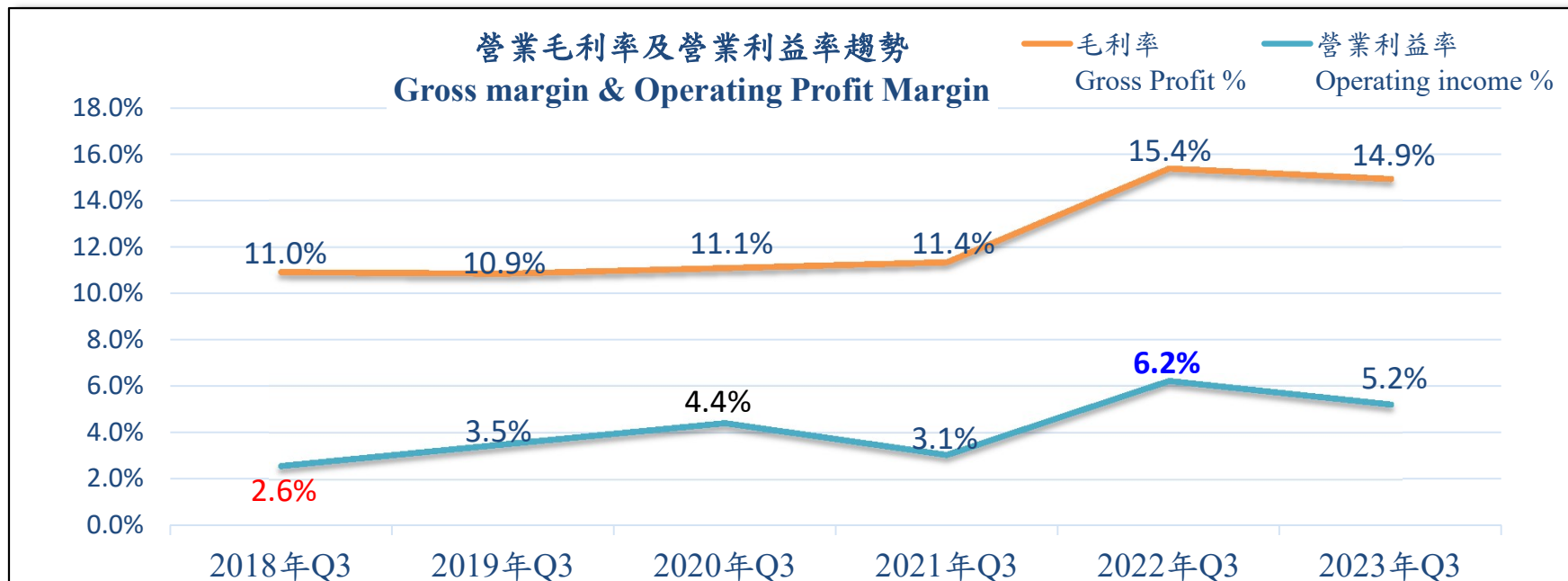
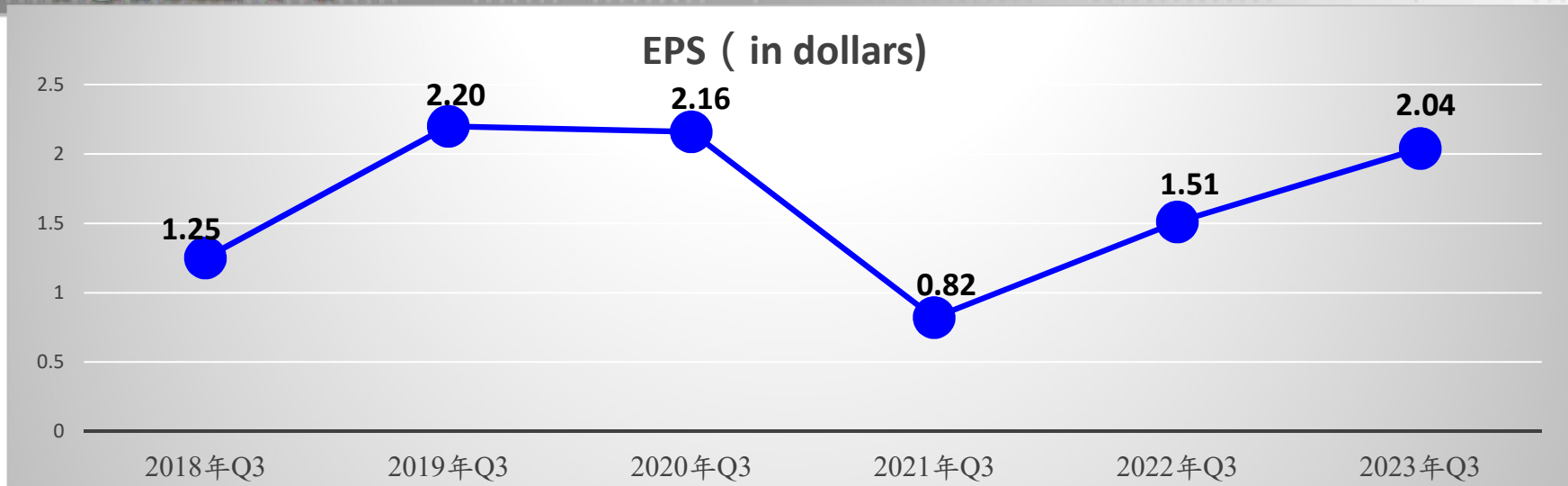
財務狀況報告 Financial status

合併損益表 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Items	Jan.~Sep. 2023		Jan.~Sep. 2022		YoY
	NTS'000	%	NTS'000	%	%
營業收入 Operating revenue	60,792,091	100.0%	66,200,653	100.0%	-8.2%
營業成本 Operating cost	(52,724,884)	86.7%	(57,443,686)	86.8%	-8.2%
營業毛利 Gross Profit	8,067,207	13.3%	8,756,967	13.2%	-7.9%
營業費用 Operating expenses	(6,448,794)	10.6%	(6,328,857)	9.6%	
營業利益 Operating income	1,618,413	2.7%	2,428,110	3.7%	-33.3%
營業外收入及支出合計 Non-Operating income and expenses	409,343	0.7%	88,923	0.1%	360.3%
所得稅費用 Income tax expenses	(646,810)	1.1%	(855,340)	1.3%	
歸屬母公司淨利 Net income	1,080,684	1.8%	1,245,864	1.9%	-13.3%
每股盈餘(元) EPS (in dollars)	2.28		2.57		



財務狀況報告 Financial status





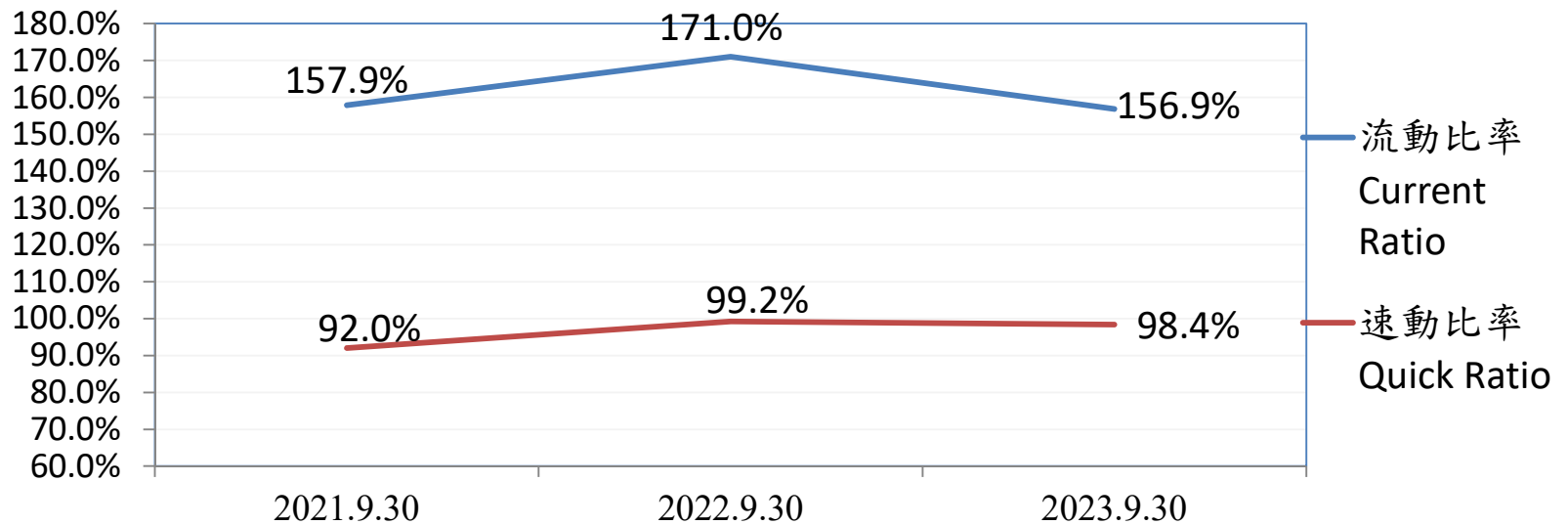
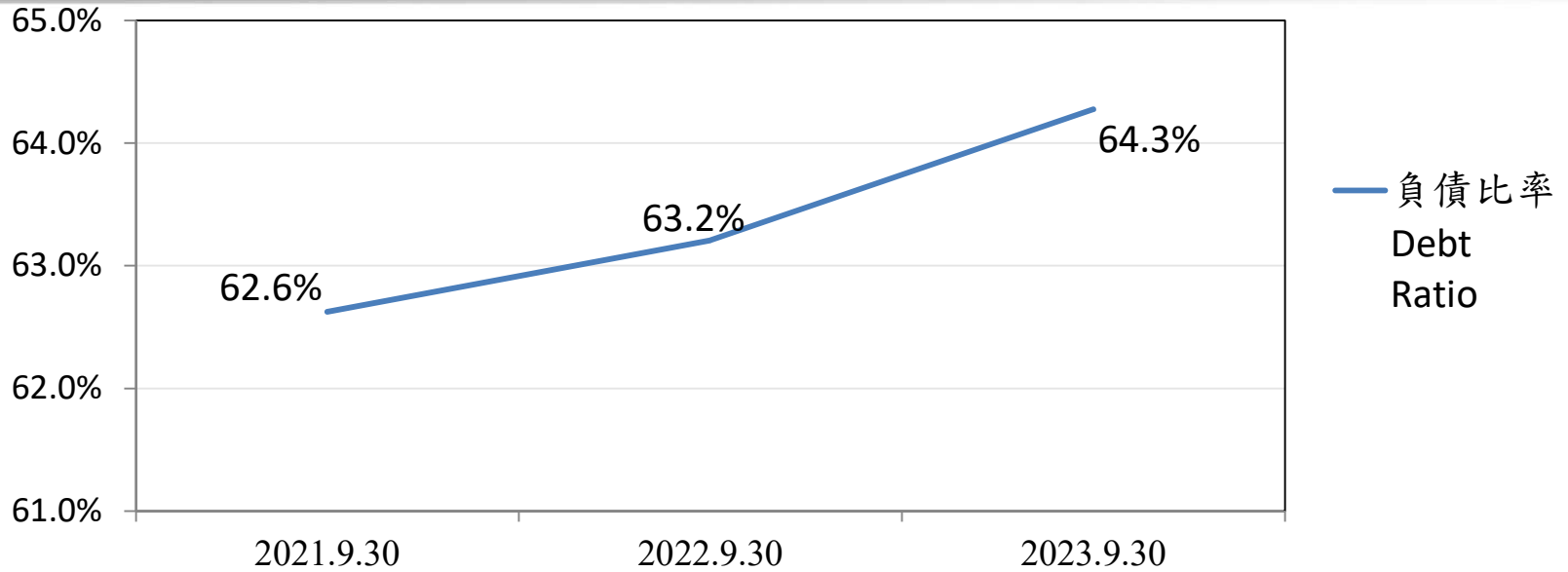
財務狀況報告 Financial status

合併資產負債表 CONSOLIDATED BALANCE SHEETS

Items	Sep 30, 2023		Sep 30, 2022		Sep 30, 2021	
	NTS'000	%	NTS'000	%	NTS'000	%
現金及約當現金 Cash and cash equivalents	11,778,239	12%	9,808,814	10%	7,661,781	9%
應收帳款 Accounts receivable	17,497,992	18%	21,561,897	22%	14,941,987	18%
存貨 Inventories	16,196,984	16%	20,832,500	21%	16,766,999	21%
預付款項 Prepayments	7,331,071	7%	6,159,104	6%	3,232,480	4%
流動資產合計 Total Current assets	63,156,628	64%	64,312,373	65%	47,944,671	59%
非流動資產合計 Total non-current assets	36,274,213	36%	34,812,876	35%	33,371,740	41%
資產總計 TOTAL ASSETS	99,430,841	100%	99,125,249	100%	81,316,411	100%
短期借款 Short-term borrowings	10,053,118	10%	10,660,439	11%	7,909,967	10%
應付帳款 Accounts payable	21,510,810	22%	23,310,522	24%	18,764,918	23%
流動負債合計 Total current liabilities	40,265,028	40%	37,602,888	38%	30,369,839	37%
應付公司債 Corporate bonds payable	3,590,725	4%	6,581,418	7%	6,577,628	8%
長期借款 Long-term borrowings	17,391,103	17%	14,801,898	15%	11,020,850	14%
非流動負債合計 Total non-current liabilities	23,646,026	24%	25,050,606	25%	20,553,701	25%
負債總計 TOTAL LIABILITIES	63,911,054	64%	62,653,494	63%	50,923,540	63%
權益合計 TOTAL EQUITY	35,519,787	36%	36,471,755	37%	30,392,871	37%
負債及權益總計 LIABILITIES AND EQUITY	99,430,841	100%	99,125,249	100%	81,316,411	100%



財務狀況報告 Financial status





產品成長動能Future Outlook

3C Components

- USB- C connector, cable and hub for headset, mobile phone, NB and tablet computer.
- low to medium and high watt power adapter for mobile phone, NB, tablet computer and smart speakers and power supply unit.
- Connector and cable for low earth orbit satellite.
- Connector, flexible printed circuit, battery pack and modules for electric vehicles.
- Medical devices components.

System Products

- Controller and headset for e-sports and gaming consoles.
- Smart pencils, over-ear headphones and wearable devices.
- Electric two-wheel bike assembly, charging station & ESS.

Green Energy

- Foxwell Energy recognizes project revenue according to project progress on Taipower off-shore wind power phase II project.
- Foxwell Power is engaged in green power trading and energy storage products installment service

Channel

- In addition to hardware products, Studio A is also an authorized agent for educational software such as Goodnote and Quizzes to deepen cooperation with educational institutions.
- Studio A implements online to offline service plus two-hour express delivery to deepen and expand customer services.



簡報結束
Thank you