

正歲精密工業股份有限公司 Cheng Uei Precision Industry Co., Ltd.

法人說明會 Investor Conference

2022年6月24日

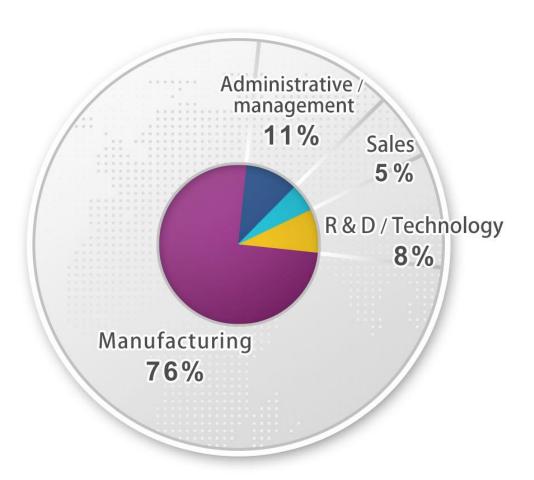




Group Introduction

Fast Facts

- Established in 1986
- Public company listed on TSEC since 1999
- Headquarters in Taipei, Taiwan
- 31,893 employees worldwide (updated: 2021.11.08)



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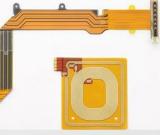


Main Products

Linking your future

Components

Connector/ FPC/rigid-flex board/ FPCBA/Antenna module/ Bluetooth module/ Wifi module Compact camera module/ 3D camera module/ 360 degree camera module Thermal camera module/ Electronics control unit/ EV battery pack







Accessories

High-speed cable/ Bluetooth headset/ Over-ear headset/ Wireless speaker/ Bluetooth USB adapter Bluetooth music receiver/ SD card reader/ Credit card reader/ Bluetooth mouse/ Gaming controller Stylus pen/ Sport sensor/ Power adapter/ CLA/ Wireless charging pad/ Portable power bank









Systems Smart watch/ Smart band/ Air quality monitor/ Bike power assist control unit











STUDIO A

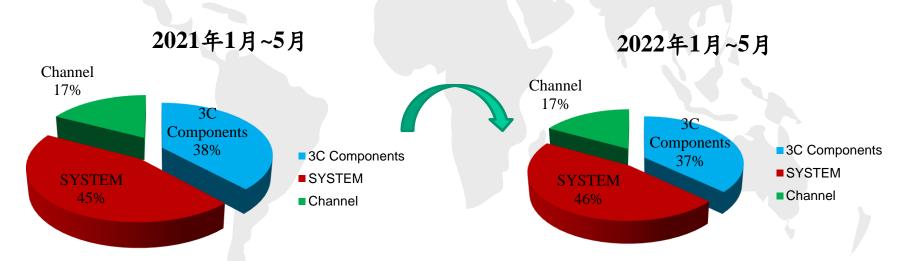
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主要產品別營收 Segment information

| ITEM | 3C Components | | System | | Channel | | Total | |
|---------------|---------------|-----|------------|-----|-----------|-----|------------|------|
| | NT\$'000 | % | NT\$'000 | % | NT\$'000 | % | NT\$'000 | % |
| Jan.~May 2022 | 11,867,610 | 37% | 14,873,649 | 46% | 5,438,266 | 17% | 32,179,525 | 100% |
| Jan.~May 2021 | 12,173,676 | 38% | 14,301,024 | 45% | 5,523,033 | 17% | 31,997,733 | 100% |
| YoY % | -3% | | 4% | | -2% | | 1% | |

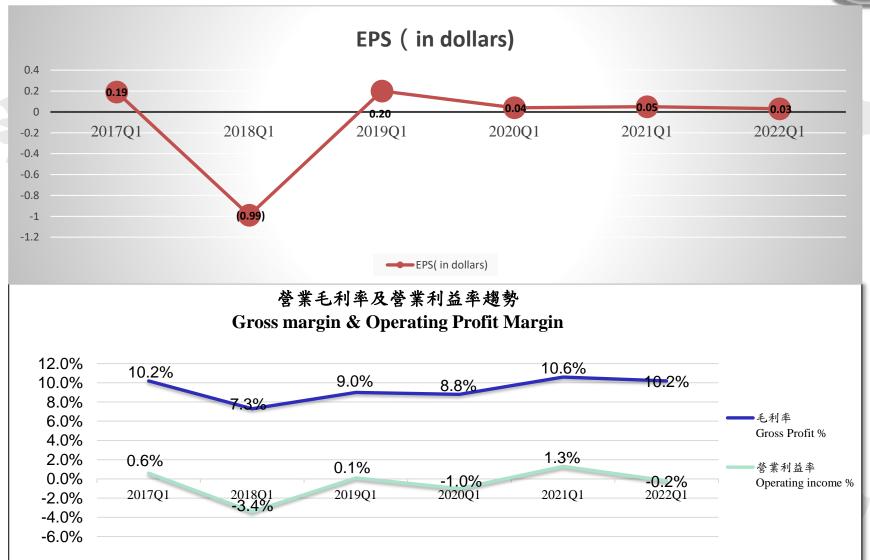




合併損益表CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

| Items | 20220 | 21 | 2021Q | YoY | |
|--|--------------|--------|--------------|--------|---------|
| Ttems | NT\$'000 | % | NT\$'000 | % | % |
| 營業收入 Operating revenue | 17,760,230 | 100.0% | 19,874,162 | 100.0% | -10.6% |
| 營業成本 Operating cost | (15,953,514) | 89.8% | (17,768,382) | 89.4% | |
| 營業毛利 Gross Profit | 1,806,716 | 10.2% | 2,105,780 | 10.6% | -14.2% |
| 營業費用 Operating expenses | (1,849,455) | 10.4% | (1,846,246) | 9.3% | |
| 營業利益 Operating income | (42,739) | -0.2% | 259,534 | 1.3% | -116.5% |
| 營業外收入及支出合計 Non-Operating income and expenses | 245,247 | 1.4% | 108,780 | 0.5% | 125.5% |
| 所得稅費用 Income tax expenses | (53,150) | -0.3% | (166,884) | -0.8% | |
| 歸屬母公司淨利 Net income | 15,341 | 0.1% | 25,427 | 0.1% | -39.7% |
| 每股盈餘(元) EPS (in dollars) | 0.03 | | 0.05 | | |





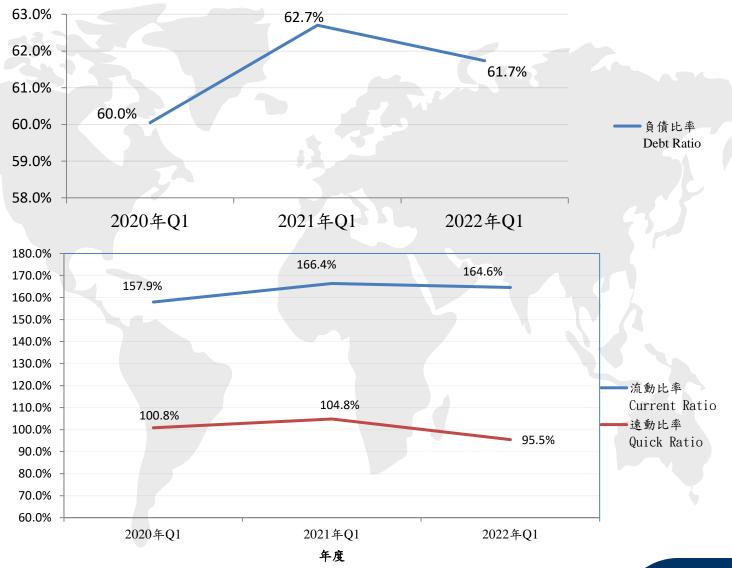


合併資產負債表 CONSOLIDATED BALANCE SHEETS

| Items | March 31, | 2022 | March 31, | 2021 | March 31, 2020 | |
|--|------------|------|------------|------|----------------|------|
| Items | NT\$'000 | % | NT\$'000 | % | NT\$'000 | % |
| 現金及約當現金 Cash and cash equivalents | 9,201,055 | 11% | 8,803,326 | 11% | 8,426,693 | 12% |
| 應收帳款 Accounts receivable | 12,838,749 | 15% | 13,285,428 | 17% | 11,974,843 | 17% |
| 存貨 Inventories | 16,876,440 | 20% | 15,465,338 | 20% | 11,004,256 | 16% |
| 預付款項 Prepayments | 4,473,753 | 5% | 1,028,491 | 1% | 1,491,589 | 2% |
| 流動資產合計 Total Current assets | 50,864,212 | 60% | 44,563,240 | 57% | 34,541,828 | 49% |
| 非流動資產合計 Total non-current assets | 34,010,085 | 40% | 33,476,923 | 43% | 35,502,489 | 51% |
| 資產總計 TOTAL ASSETS | 84,874,297 | 100% | 78,040,163 | 100% | 70,044,317 | 100% |
| 短期借款 Short-term borrowings | 10,675,575 | 13% | 3,808,112 | 5% | 3,520,506 | 5% |
| 應付帳款 Accounts payable | 17,722,977 | 21% | 19,873,767 | 25% | 15,048,634 | 21% |
| 流動負債合計 Total current liabilities | 30,910,313 | 36% | 26,783,621 | 34% | 21,870,343 | 31% |
| 應付公司債 Corporate bonds payable | 6,579,516 | 8% | 6,575,753 | 8% | 2,988,052 | 4% |
| 長期借款 Long-term borrowings | 11,457,239 | 13% | 12,589,034 | 16% | 13,445,885 | 19% |
| 非流動負債合計 Total non-current liabilities | 21,488,210 | 25% | 22,150,922 | 28% | 20,188,704 | 29% |
| 負債總計 TOTAL LIABILITIES | 52,398,523 | 62% | 48,934,543 | 63% | 42,059,047 | 60% |
| 權益合計 TOTAL EQUITY | 32,475,774 | 38% | 29,105,620 | 37% | 27,985,270 | 40% |
| 負債及權益總計 TOTAL LIABILITIES AND EQUITY | 84,874,297 | 100% | 78,040,163 | 100% | 70,044,317 | 100% |







Future Outlook



3C Components

- Connectors for various types of headsets and mobile phones, high-speed cable (USB 4 cable)
- Modules and components for electric vehicles
- Power supply for NB and smart speakers

System Products

- E-sports and gaming consoles, headsets and metaverse related products
- Smart pencils, over-hear headphones, TWS, and wearable devices.
- Electric two-wheel vehicles (bicycles and scooters) assembly and ESS & charging station.

Channel

- To increase enterprise and educational institutions projects
- To enhance member services and improve marketing strategy
- Authorized by Apple to sell products online and implement two-hour express delivery to meet the needs of members
- Benefiting from Apple's accelerated new products launches and its market share increased, which has a positive effect on the overall operation of distributors.





簡報結束 Thank you

