



正歲精密工業股份有限公司

Cheng Uei Precision Industry Co., Ltd

法人說明會

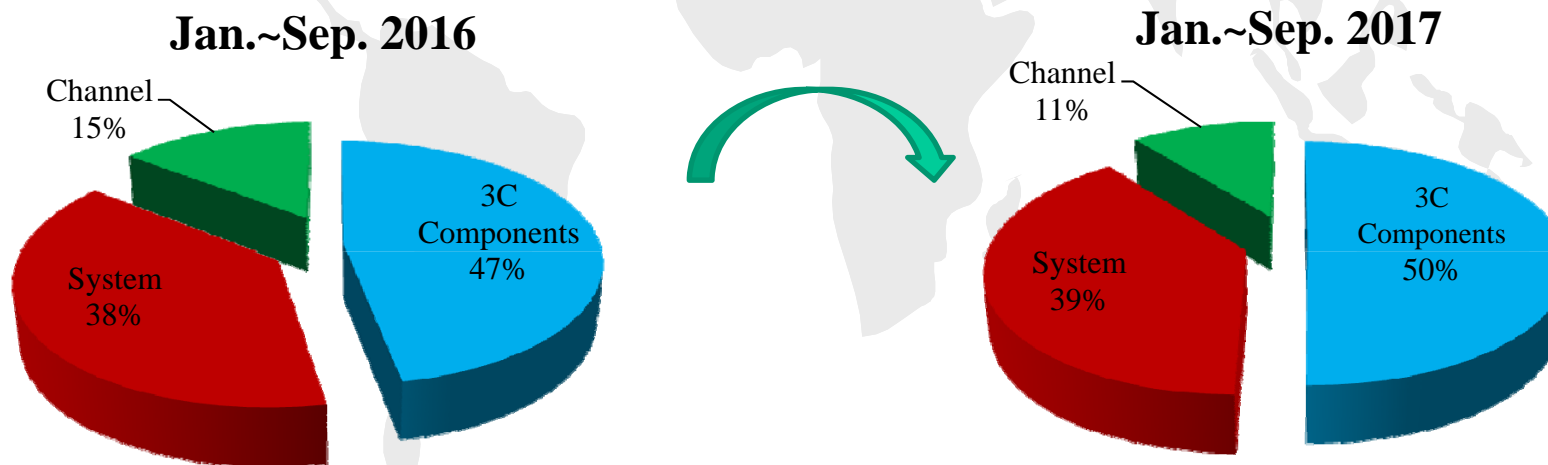
Investor Conference



主要產品別營收 Segment information

ITEM	3C Components		System		Channel		Total	
	NT\$'000	%	NT\$'000	%	NT\$'000	%	NT\$'000	%
Jan.~Sep. 2016	29,620,807	47%	24,283,530	38%	9,152,711	15%	63,057,048	100%
Jan.~Sep. 2017	32,256,070	50%	25,165,183	39%	6,822,100	11%	64,243,353	100%
YoY %	9%		4%		-25%		2%	

製造部份合計成長6.5%
Manufacturing business grow 6.5%



財務狀況報告 Financial status



合併資產負債表 CONSOLIDATED BALANCE SHEETS

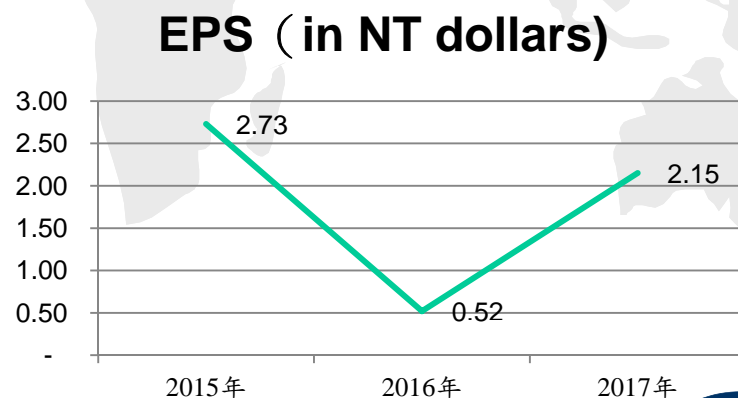
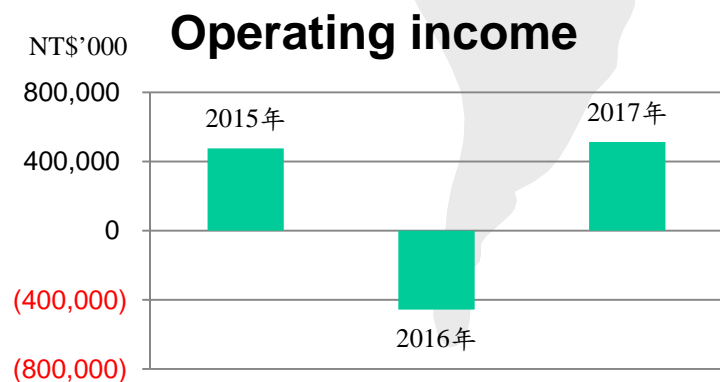
Items	September 30, 2015		September 30, 2016		September 30, 2017	
	NT\$'000	%	NT\$'000	%	NT\$'000	%
現金及約當現金 Cash and cash equivalents	6,415,881	8%	6,895,362	10%	7,207,644	10%
應收帳款 Accounts receivable	23,821,164	29%	19,428,536	27%	17,357,944	24%
存貨 Inventories	14,062,896	17%	10,429,098	15%	12,279,535	17%
流動資產合計 Total Current assets	46,721,383	57%	38,862,747	54%	38,952,155	54%
非流動資產合計 Total non-current assets	35,188,250	43%	32,809,887	46%	33,124,561	46%
資產總計 TOTAL ASSETS	81,909,633	100%	71,672,634	100%	72,076,716	100%
短期借款 Short-term borrowings	12,390,175	15%	12,884,267	18%	8,554,617	12%
應付帳款 Accounts payable	28,347,535	35%	21,534,013	30%	26,146,740	36%
流動負債合計 Total current liabilities	41,753,738	51%	35,589,334	50%	35,853,356	50%
長期借款 Long-term borrowings	7,233,733	9%	7,034,113	10%	6,009,643	8%
非流動負債合計 Total non-current liabilities	10,305,473	13%	9,548,256	13%	9,362,088	13%
負債總計 TOTAL LIABILITIES	52,059,211	64%	45,137,590	63%	45,215,444	63%
權益合計 TOTAL EQUITY	29,850,422	36%	26,535,044	37%	26,861,272	37%
負債及權益總計 TOTAL LIABILITIES AND EQUITY	81,909,633	100%	71,672,634	100%	72,076,716	100%

財務狀況報告 Financial status



合併損益表 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Items	Jan.~Sep. 2015		Jan.~Sep. 2016		Jan.~Sep. 2017	
	NT\$'000	%	NT\$'000	%	NT\$'000	%
營業收入 Operating revenue	75,156,641	100.0%	63,057,048	100.0%	64,243,353	100.0%
營業成本 Operating cost	(67,835,328)	-90.3%	(56,912,465)	-90.3%	(57,719,327)	-89.8%
營業毛利 Gross Profit	7,321,313	9.7%	6,144,583	9.7%	6,524,026	10.2%
營業費用 Operating expenses	(6,845,055)	-9.1%	(6,601,161)	-10.5%	(6,010,659)	-9.4%
營業利益 Operating income	476,258	0.6%	(456,578)	-0.7%	513,367	0.8%
營業外收入及支出合計 Non-Operating income and expenses	1,979,292	2.6%	937,703	1.5%	756,144	1.2%
所得稅費用 Income tax expenses	(909,557)	-1.2%	(249,467)	-0.4%	(274,510)	-0.4%
本期淨利 Net income	1,545,993	2.1%	231,658	0.4%	995,001	1.5%
每股盈餘(元) EPS (in dollars)	2.73		0.52		2.15	



Future Outlook



Growth driver

- *Expand customer base in headset, gaming accessory and smart pen market and grasp the successive projects of existing customers.*
- *Develop components for China mobile phone customers.*
- *Develop automotive electronics products and power battery.*
- *Develop products of VR, AR, IOT, 3D camera, AI Smart Home appliance, electronic sports and related components.*
- *Adopt advanced technology of precious metal plating and waterproof nano shield on high-speed connectors in order to expand the scope of technology application.*

Investment & development

- *Accelerate automation development and implementation.*
- *Invest and develop key components of automation equipment. Provide comprehensive automation solutions.*
- *Establish real-time information management system.*
- *Plan to invest in India to fulfill customer needs. Besides, invest in companies who making critical parts in China and apply for stock listed in China stock market.*



簡報結束
Thank you